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Nota di contenuto	Cover; Half-title; Title; Copyright; Contents; Figures; Contributors; Acknowledgements; 1 Discursive research: themes and debates; Talking organisations; Talking cognition; Naturalistic materials and empirical methods; Part I Psychology in action; 2 Managing subjectivity in talk; 3 Emotions in meeting talk; 4 Negotiating consciousness: parapsychology and the social organisation of reports of mental states; 5 Apologising-in-action: on saying 'sorry' to Indigenous Australians; 6 Mind, mousse and moderation; Part II Professionals and clients 7 When patients present serious health conditions as unlikely: managing potentially conflicting issues and constraints8 Arguing and thinking errors: cognitive distortion as a members' category in sex offender group therapy talk; 9 Members' and analysts' interests: 'formulations' in psychotherapy; 10 'Suppose it wasn't possible for you to go any further with treatment, what would you do?' Hypothetical

questions in interactions...; Part III Youth and institutions; 11 'Doing reluctance': managing delivery of assessments in peer evaluation  
12 A valid person: non-competence as a conversational outcome  
13 Discursive practices in talking problems during a school-family meeting; 14 Food abuse: mealtimes, helplines and 'troubled' eating; 15 Discursive research: applications and implications; Appendix: transcription notation; References; Index

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## Sommario/riassunto

Over the past few decades new ways of conceiving the relation between people, practices and institutions have been developed, enabling an understanding of human conduct in complex situations that is distinctive from traditional psychological and sociological conceptions. This distinctiveness is derived from a sophisticated analytic approach to social action which combines conversation analysis with the fresh treatment of epistemology, mind, cognition and personality developed in discursive psychology. This text is the first to showcase and promote this new method of discursive research in practice. Featuring contributions from a range of international academics, both pioneers in the field and exciting new researchers, this book illustrates an approach to social science issues that cuts across the traditional disciplinary divisions to provide a rich participant-based understanding of action.

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