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Sommario/riassunto	New Business in India is focused on how to enter the Indian domestic market, which is currently growing at nearly 10% per annum. The book is important as it is based on first-hand experience and real insights into the market in India, establishing a company and business, and developing the marketing and sales programme for both business-to-

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business (B2B) and business-to-consumer (B2C) companies. Serving as
a comprehensive introduction to entering the market, this book, in
short, is able to take business planners and developers working in both
large and small companies through the processes the