1. Record Nr. UNINA9910782030303321 Schendelen M. P. C. M. van <1944-> Autore **Titolo** Machiavelli in Brussels: the art of lobbying the EU / / Rinus van Schendelen [[electronic resource]] Amsterdam:,: Amsterdam University Press,, 2002 Pubbl/distr/stampa **ISBN** 9786610958801 0-585-49643-9 1-280-95880-4 90-485-0511-9 Descrizione fisica 1 online resource (344 pages) : digital, PDF file(s) Disciplina 324/.4/094 Soggetti Lobbying - European Union countries Lingua di pubblicazione Inglese **Formato** Materiale a stampa Monografia Livello bibliografico Title from publisher's bibliographic system (viewed on 15 Jan 2021). Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Front matter -- SUMMARY CONTENTS -- DETAILED CONTENTS --PREFACE -- LIST OF FIGURES -- LIST OF ABBREVIATIONS -- 1. THE EUROPEANISATION OF PUBLIC AFFAIRS -- 2. THE PLAYING FIELD: EU COMMON DECISION-MAKING -- 3. THE PLAYING FIELD: EU COMMON DECISION-MAKING -- 4. MANAGING THE EU ARENA -- 5. MANAGING THE HOME FRONT -- 6. MANAGING THE FIELDWORK -- 7. THE LIMITS OF EU PUBLIC AFFAIRS MANAGEMENT -- 8. LOBBYING AND EU **DEMOCRACY -- REFERENCES -- INDEX** Sommario/riassunto Countless interest groups representing governments and civil societies try to lobby the European Union effectively in pursuit of the desired legislation, subsidies and more. This book describes the everyday practice of lobbying in Brussels, drawing on extensive research and the author's personal experience. The objective of these interest groups is to influence the EU decision-making, of which they see themselves as a stakeholder. To the existing representative bodies such as the Parliament and the Council, they add their practice of lobbying for a desired outcome by making their interests present or represented at the EU level. In a roundabout way, they contribute to the EU integration

and also to its democracy, so long as the following conditions are

fulfilled.