Record Nr. UNINA9910781891003321 Autore Cholle Francis P. <1965-> Titolo The intuitive compass [[electronic resource]]: why the best decisions balance reason and instinct / / Francis P. Cholle San Francisco, : Jossey-Bass, c2012 Pubbl/distr/stampa **ISBN** 1-118-11909-6 1-283-27380-2 9786613273802 1-118-11907-X 1-118-11908-8 Edizione [1st ed.] Descrizione fisica 1 online resource (288 p.) Classificazione BUS071000 Disciplina 153.4/4 Soggetti **Decision making** Intuition Problem solving Lingua di pubblicazione Inglese Materiale a stampa **Formato** Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. The Intuitive Compass; Contents; Preface; Introduction: Why We Need Nota di contenuto the Intuitive Compass; The Intuitive Compass; Part One: Human Nature Beyond the Conscious Mind: 1 The Need for a New Intelligence or the Serious Role of Play; 2 The Power and Purpose of Instinct and Intuition; Part Two: A Novel Model and Skill Set; 3 The Intuitive Compass: A Model for Creativity and Agility; 4 Intuitive Intelligence: Rethinking the Way We Think; Part Three: From Theory to Practice; 5 A Practical Approach to Driving Innovation for Sustainable Growth; 6 The Intuitive Compass in Action 7 The Next Generation of Business: Moving From Selling to Serving to LeadingEpilogue; Decoding Your Intuitive Compass for Decision Making; Notes; Acknowledgments; About the Author; Index Sommario/riassunto A dynamic new way to understand intuition, already implemented around the world at top companies and business schools Neuroscience shows that instinct has a leading role in complex decision-making, yet imaginative play is the most direct means of activating our creativity and problem-solving abilities. Based on over 20 years of Cholle's wideranging professional experience and insights, The Intuitive Compass offers a fascinating new approach to innovative problem-solving, decision-making, and sustainable value creation. Through a concept known as Intuitive Intelligence, Cholle