1. Record Nr. UNINA9910781556403321 Autore Ross Stan < 1936-> Titolo The inside track to careers in real estate [[electronic resource] /] / Stan Ross, with James Carberry Washington, D.C., : Urban Land Institute, c2006 Pubbl/distr/stampa **ISBN** 0-87420-184-5 Descrizione fisica 1 online resource (588 p.) Altri autori (Persone) CarberryJames <1940-> 333.3302373 Disciplina Real estate business - Vocational guidance - United States Soggetti Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Cover: Titlepage: Copyright: Preface: Acknowledgments: Contributors: Nota di contenuto Chapter 1 A Real Estate Career: The Big Picture; Chapter 2 A Look at Development: Chapter 3 A Look at Real Estate Investment and Ownership, Financing, and Services; Chapter 4 Career Paths: What's Right for You?; Chapter 5 On the Inside: Real Estate Jobs; Chapter 6 On the Inside: Becoming an Entrepreneur: Chapter 7 Education: The Foundation of a Successful Career; Chapter 8 What Do Employers Want?; Chapter 9 Finding That First Job; Appendix A Resources on Real Estate and Careers in Real Estate Appendix B Glossary of Selected Real Estate TermsAppendix C Is Real Estate for You? A Questionnaire That Can Help You Decide Sommario/riassunto Addressing the lucrative real estate industry, this book helps determine whether a career in real estate is the right choice and reveals how to

get started in the field.