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Nota di contenuto	 PREJUDICE IN DISCOURSE An Analysis of Ethnic Prejudice in Cognition and Conversation; Editorial page; Title page; Copyright page; Dedication; Table of contents; 1. INTRODUCTION; 1.1. Aims of this study; 1.2. Theoretical framework; 1.3. Methods of research; 1.4. Respondents; 1.5. Minority groups; 1.6. Prejudice in other types of discourse; 1.7. Talk about minorities: An example; 2. ETHNIC PREJUDICE; 2.1. Classical approaches; 2.2. Current research; 2.3. Toward an integrated framework for the study of ethnic prejudice; 2.3.1. The cognitive framework 2.3.2. Strategies of ethnic information processing(a) Selective perception and interpretation; (b) Action interpretation; (c) Model building; (d) Group-schema use and (trans)formation; 2.3.3. The organization of group schemata; 2.3.4. The social context; 3. THE CONTEXTS OF PREJUDICED DISCOURSE; 3.1. Text and context; 3.2. Production strategies for prejudiced talk; 3.3. Social strategies and functions of prejudiced talk; (a) Socializing personal experiences; (b) Self-presentation; (c) Identity and social integration; (d) Persuasion; (e)

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	Informal mass communication (f) A mode of conflict resolution(g) Amusement; (h) Cognitive display and social precepts; 4. TOPICS OF DISCOURSE; 4.1. Dimensions of discourse analysis; 4.2. Topics of discourse: A theoretical account; 4.3. Building topics: An example; 4.4. Topic sequences; 4.5. Topic change; 4.6. Contents; (a) Official policies; (b) Education; (c) Rights and duties; (d) Work and (un)employment; (e) Contacts and information sources; (f) Social problems; 4.7. Prejudiced topics; 4.8. An experimental test; 4.9. Stereotypes about stereotypes: Topoi; 4.10. Some survey data about ethnic attitudes 4.11. Racist discourse: How do majorities talk to minorities?5. STORIES ABOUT MINORITIES; 5.1. Stories, storytelling, and minorities; 5.2. Narrative structures; 5.3. Schemata of stories about minorities; 5.3.1. The categories of narrative; (a) Occasioning; (b) Summary; (c) Setting; (d) Orientation; (e) Complication; (f) Resolution; (g) Explication; (h) Evaluation; (i) Conclusion; 5.3.2. The hierarchical structure of the narrative schema; 5.3.3. Some quantitative evidence; 5.3.4. An example; 5.4. Story topics; 6. ARGUMENTATION; 6.1. Conversational argumentation 6.2. Arguments about ethnic opinions7. SEMANTIC STRATEGIES; 7.1.
	The notion of 'strategy'; 7.2. Semantic strategies in talk about minorities; 7.3. Some cognitive implications; 8. STYLE AND RHETORIC; 8.1. Strategies of adequate and effective formulation; 8.2. Some stylistic properties of talk about minorities; 8.3. The exp ression of prejudice; 8.4. Rhetorical operations; 9. PRAGMATIC AND CONVERSATIONAL STRATEGIES; 9.1. Speech acts and the structures of opinion interviewing; 9.2. Dialogical structures and strategies; 10. CONCLUSIONS; REFERENCES
Sommario/riassunto	In this book, a study is made of ethnic prejudice in cognition and conversation, based on intensive interviewing of white majority group members. After an introductory survey of traditional and more recent approaches in social psychology to the study of prejudice, a new 'sociocognitive' theory is sketched. This theory explains how cognitive representations and strategies of ethnic prejudice depend on their social functions within intergroup relations. It is also shown how ethnic prejudice is communicated in society through everyday talk among majority members. The major part of the book system