Record Nr. UNINA9910780348603321 Building businesses with small producers [[electronic resource]]: **Titolo** successful business development services in Africa, Asia and Latin America / / edited by Sunita Kaila and Donald Mead London.: ITDG Publishing Pubbl/distr/stampa Ottawa, : International Development Research Centre, 2002 **ISBN** 1-280-71753-X 9786610717538 1-55250-099-3 Descrizione fisica 1 online resource (225 p.) Altri autori (Persone) KapilaSunita MeadDonald C. <1935-> Disciplina 338.6/42/091724 Soggetti Small business - Developing countries Economic development projects - Developing countries Non-governmental organizations - Developing countries Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Nota di contenuto Contents; Preface; List of contributors; Acronyms and abbreviations; 1 Introduction; 2 Food processing to promote sustainable livelihoods in Bangladesh: 3 Creating export markets for Bolivia's dry beans: 4 Increasing the volume and value of smallholder coffee in El Salvador; 5 Empowering Ghana's cereal producers in the marketplace; 6 Linking small ornamental fish producers in Sri Lanka to the global market; 7 Light engineering to generate employment in Zimbabwe; 8 Building Zimbabwe's edible oil industry; 9 Overview and conclusions; Sommario/riassunto Building Businesses with Small Producers presents the findings and a comparative analysis of seven case studies that challenge current beliefs about good practice in the provision of business development services (BDS) to small and micro enterprises. The book also highlights

> issues concerning the assessment of impact, sustainability, and costeffectiveness of such services. Three services were given particular attention in the case studies: marketing, access to technology, and business and management skills acquisition. Each case study – from