

1. Record Nr.	UNINA9910780031003321
Autore	Davis James W. <1963->
Titolo	Threats and promises : the pursuit of international influence / / James W. Davis, Jr
Pubbl/distr/stampa	Baltimore : , : Johns Hopkins University Press, , 2000
ISBN	0-8018-7520-X
Descrizione fisica	1 online resource (x, 222 pages) : maps
Disciplina	327.1/01
Soggetti	International relations - Psychological aspects Threat (Psychology) Promises
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references (p. [161]-213) and index.
Nota di contenuto	Contents Acknowledgments Chapter 1 Threats and Promises Chapter 2 Tools of Influence Chapter 3A Theory of Influence Chapter 4 Confronting Prussian Ambition: Influence in the Domain of Gains Chapter 5 Conquest or Consolidation? The Importance of Motives Chapter 6 From Europe to Africa: Threats, Promises, and the Question of Colonies Chapter 7 The July Crisis Chapter 8 Conclusions Notes Index
Sommario/riassunto	Conventional wisdom dictates that the conditions of international politics require states to pursue "tough" strategies based on threats, ruling out "soft" strategies such as reassurances or appeasement. In Threats and Promises, James W. Davis, Jr., works toward a theory of influence in international politics that recognizes the power of promises and assurances as tools of statecraft. Davis offers an analytic treatment of promises and assurances, drawing on relevant strands of international relations theory and deterrence theory, as well as cognitive and social psychology. Building on prospect theory (from cognitive psychology), he develops a testable theory of influence that suggests promises are most effective when potential aggressors are motivated by a desire to avoid loss. Davis then considers a series of case studies drawn principally from German diplomatic relations in the later nineteenth and early twentieth century. From the case studies -- which focus on such issues as European stability, colonial competition,

and the outbreak of the First World War -- Davis shows how a blending of threats and promises according to reasoned principles can lead to a new system of more creative statecraft. While many critical analyses exist on the use of threats, there are relatively few on the use of promises. Davis argues that promises have been central to outcomes that were previously attributed to the successful use of deterrent threats, as well as the resolution of many crises where threats failed to deter aggression. Threats and Promises challenges the conventional wisdom, and is an original contribution to the field of international politics.

---

2. Record Nr.

Autore

Titolo

Pubbl/distr/stampa

Titolo uniforme

Edizione

UNICAMPANIAVAN0133625

Esposito, Chiara, fisico-matematico

Formality Theory : From Poisson Structures to Deformation Quantization / Chiara Esposito

xii, 90 p., : ill. ; 24 cm

Formality Theory : From Poisson Structures to Deformation Quantization

[Cham : Springer, 2015]

Soggetti

53D17 - Poisson manifolds; Poisson groupoids and algebroids [MSC 2020]

70G45 - Differential geometric methods (tensors, connections, symplectic, Poisson, contact, Riemannian, nonholonomic, etc.) for problems in mechanics [MSC 2020]

81-XX - Quantum theory [MSC 2020]

22E70 - Applications of Lie groups to physics; explicit representations [MSC 2020]

81S10 - Geometry and quantization, symplectic methods [MSC 2020]

53D55 - Deformation quantization, star products [MSC 2020]

81Q70 - Differential geometric methods, including holonomy, Berry and Hannay phases, Aharonov-Bohm effect, etc. in quantum theory [MSC 2020]

Lingua di pubblicazione

Inglese

Formato

Materiale a stampa

Livello bibliografico

Monografia

3. Record Nr.	UNISA996672680203316
Autore	MARI, Enzo <1932-2020>
Titolo	25 modi per piantare un chiodo : sessant'anni di idee e progetti per difendere un sogno / Enzo Mari ; a cura di Barbara Casavecchia
Pubbl/distr/stampa	Milano, : Mondadori, 2020
ISBN	978-88-04-73851-0
Descrizione fisica	171 p. : ill. ; 20 cm
Collana	Oscar saggi ; 123
Disciplina	745.2092
Soggetti	Mari, - Autobiografie
Collocazione	XIII.5. 739
Lingua di pubblicazione	Italiano
Formato	Materiale a stampa
Livello bibliografico	Monografia