

1. Record Nr.	UNINA9910779711403321
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Titolo	Become the real deal [[electronic resource]] : the proven path to influence and executive presence / / Connie Dieken
Pubbl/distr/stampa	Hoboken, N.J., : Wiley, c2013
ISBN	1-118-75505-7 1-118-75510-3
Edizione	[1st edition]
Descrizione fisica	1 online resource (238 p.)
Disciplina	658.4/09
Soggetti	Executive ability Executives Influence (Psychology) Leadership
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	Introduction: what is the real deal? -- Pillar one : inner presence -- How you experience yourself -- Transforming yourself on purpose -- The centered inner presence -- The worrier.
Sommario/riassunto	Become the real deal and you'll become the leader you're meant to be. If you want to make change in your organization and in your world, and advance your own career, you need to become a person who can effectively influence others to take action. When looking to bring about organizational change of any kind, the main skill required is influence. Nothing will help your cause more than being able to effectively influence others to take action. Become the Real Deal presents a modern and practical approach to leadership that yields unlimited dividends for leaders at all levels. Author Connie Die