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## Sommario/riassunto

<P>Public relations is operating in an increasingly challenging and complex environment. Pressures from outside the organisation include new accountabilities, empowered stakeholders, increased public cynicism and a new communication landscape. Internally, there are increasing demands to demonstrate a return on investment, alongside a requirement to coach and counsel senior managers exposed to these environmental pressures. 
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This context requires public relations professionals to be able to clearly articulate and demonstrate their own contribution to organisational effectiveness. T