1. Record Nr. UNINA9910779656503321 Autore Shaw Mark <1965-> Titolo Copywriting [[electronic resource]]: successful writing for design, advertising, and marketing / / Mark Shaw London,: Laurence King, 2012 Pubbl/distr/stampa 1-78067-162-8 **ISBN** Edizione [2nd ed.] 1 online resource (240p.) Descrizione fisica 808.0666591 Disciplina Soggetti Advertising copy **Business writing** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Previous ed.: 2009. Nota di bibliografia Includes bibliographical references and index. Sommario/riassunto Writing copy is often assumed to be a natural talent. However, there are simple techniques you can employ to craft strong written content with ease. This new, expanded edition teaches the art of writing great copy for digital media, branding, advertising, direct marketing, retailing, catalogs, company magazines, and internal communications. Using a series of exercises and up-to-date illustrated examples of awardwinning campaigns and communication, Copywriting, Second Edition takes you through step-by-step processes that can help you to write content quickly and effectively. Including insightful interviews from leading copywriters, as well as illustrated case studies of major brands that explore the challenges involved in creating cutting-edge copy, this

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