

1. Record Nr.	UNINA9910779239603321
Autore	Shane Scott <1964->
Titolo	The illusions of entrepreneurship [[electronic resource]] : the costly myths that entrepreneurs, investors, and policy makers live by // Scott A. Shane
Pubbl/distr/stampa	New Haven, : Yale University Press, c2008
ISBN	0-300-15006-7
Descrizione fisica	1 online resource (224 p.)
Disciplina	658.1/1
Soggetti	Entrepreneurship New business enterprises Success in business
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references (p. [167]-200) and index.
Nota di contenuto	America : land of entrepreneurship in an entrepreneurial era? -- What are today's entrepreneurial industries? -- Who becomes an entrepreneur? -- What does the typical start-up look like? -- How are new businesses financed? -- How well does the typical entrepreneur do? -- What makes some entrepreneurs more successful than others? -- Why don't women start more companies? -- Why is black entrepreneurship so rare? -- How valuable is the average start-up?.
Sommario/riassunto	There are far more entrepreneurs than most people realize. But the failure rate of new businesses is disappointingly high, and the economic impact of most of them disappointingly low, suggesting that enthusiastic would-be entrepreneurs and their investors all too often operate under a false set of assumptions. This book shows that the reality of entrepreneurship is decidedly different from the myths that have come to surround it. Scott Shane, a leading expert in entrepreneurial activity in the United States and other countries, draws on the data from extensive research to provide accurate, useful information about who becomes an entrepreneur and why, how businesses are started, which factors lead to success, and which predict a likely failure. The Illusions of Entrepreneurship is an essential resource for everyone who has dreamed of starting a new business, for

investors in start-ups, for policy makers attempting to facilitate the formation and survival of new businesses, and for researchers interested in the economic impact of entrepreneurial activity. Scott Shane offers research-based answers to these questions and many others:· Why do people start businesses?· What industries are popular for start-ups?· How many jobs do new businesses create?· How do entrepreneurs finance their start-ups?· What makes some locations and some countries more entrepreneurial than others?· What are the characteristics of the typical entrepreneur?· How well does the typical start-up perform?· What strategies contribute to the survival and profitability of new businesses over time?
