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Nota di contenuto	part I Social Cognition and Person Perception -- chapter 1 Person Perception in Organizations: An Overview of the Field / Richard J. Klimoski -- chapter 2 Causes and Consequences of Stereotypes in Organizations / Don Operario -- part II Selection -- chapter 3 Person Perception in Employment Interviews / Charles K. Parsons -- chapter 4 Executive Promotion and Selection / Valerie I. Sessa -- chapter 5 The Role of Dimensions and Exercises in Assessment Center Judgments / Paul R. Sackett -- part III Appraisal -- chapter 6 Performance Appraisal: Person Perception Processes and Challenges / Janet L. Barnes-Farrell -- chapter 7 Multisource Feedback Ratings: What Do They Really Measure? / Michael K. Mount -- part IV Developmental Processes -- chapter 8 Leadership and Perceiver Cognition: Moving Beyond First Order Constructs / Douglas J. Brown -- chapter 9 Training Effectiveness: Assessing Training Needs, Motivation, and Accomplishments / Kurt Kraiger -- chapter 10 Coaching in Organizations / James W. Smither -- chapter 11 Understanding, Assessing, and Intervening with Problem Employees / Zvi Strassberg -- part V Interpersonal Interactions --

chapter 12 Cultural Frames and Values Affecting Employment Practices / Sumita Raghuram -- chapter 13 Frame Attribution and Positional Framing in Negotiation / Jeff T. Casey -- chapter 14 Group Dynamics and Shared Mental Model Development / Stephen M. Fiore -- chapter 15 Virtual Teams: Implications for E-Leadership and Team Development / Bruce J. Avolio -- chapter 16 Conclusion: Toward a Comprehensive Understanding of Person Perception in Organizations / Manuel London.
