

1. Record Nr.	UNINA9910777820503321
Autore	Christensen Mary <1951->
Titolo	Be a network marketing superstar [[electronic resource]] : the one book you need to make more money than you ever thought possible / / Mary Christensen ; with Wayne Christensen
Pubbl/distr/stampa	New York, : AMACOM, c2007
ISBN	1-281-12877-5 9786611128777 0-8144-0054-X
Descrizione fisica	1 online resource (159 p.)
Altri autori (Persone)	ChristensenWayne <1945->
Disciplina	658.8/72
Soggetti	Multilevel marketing Direct marketing
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di contenuto	Dare to Dream -- Set Your Sights -- Believe You Can -- Work the Plan -- Don't Reinvent the Wheel -- Take Charge -- Work the Hours -- Master Six Core Skills -- Honor Your Planner -- Sell Don't Tell -- Radiate Positive Energy -- Focus on Relationships -- Keep It Simple -- Become an Effective Communicator -- Keep Finding New People -- Become a Mentor -- Embrace the Tools -- Keep Moving, Whatever Happens -- Bend Don't Break -- Manage Your Priorities -- Don't Let Fear Trample Your Dreams -- Fix What's Faulty -- Lead by Example -- Keep Your Eye on the Ball -- Never Stop Learning -- Have Fun -- A Few Final Thoughts.