

1. Record Nr.	UNINA9910777674903321
Autore	Roberts Tom <1944 April 24, >
Titolo	The funding revolution : new routes to project fundraising // Tom Roberts
Pubbl/distr/stampa	London ; ; Philadelphia, Pa. : , : Falmer Press, , 1999
ISBN	1-135-70925-4 1-135-70926-2 0-203-98235-5 1-280-14364-9
Descrizione fisica	1 online resource (135 p.)
Collana	Managing colleges effectively series ; ; 3
Disciplina	361.70681 658.15224
Soggetti	Fund raising - Great Britain Project finance - Great Britain Fund raising - Europe Project finance - Europe
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references (p. 121-123) and index.
Nota di contenuto	Preliminaries; Contents; List of Figures and Tables; Acknowledgments; Preface; Chapter 1 The New Outlook; Chapter 2 National Lottery Funding; Chapter 3 Regional Regeneration Funding; Chapter 4 The Welfare to Work Initiative; Chapter 5 The Private Finance Initiative; Chapter 6 Setting Up a College Charity; Chapter 7 Seeking Funding from the European Community; Chapter 8 Securing Match Funding; Chapter 9 Managing Enterprise; Chapter 10 The Future Starts Here; Bibliography; Index
Sommario/riassunto	At a time when traditional funding is diminishing and costs increasing, the need to look to new external sources of money is now central to survival for many organizations. New avenues of funding often demand a new outlook, and old ways of thinking can prove to be barriers to success. This book looks not only at methods for raising funds, providing practical steps in preparing for new funding initiatives, but also at the attitudes and mind-sets that form part of the whole picture. The volume is concise and accessible, with plans of action, bullet lists

and diagrams for ease of consultation.
