Record Nr. UNINA9910741153003321 Autore **Nalbantis Georgios** Titolo The Demand for International Football Telecasts in the United States / / by Georgios Nalbantis, Tim Pawlowski Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Palgrave Macmillan, , 2016 **ISBN** 3-319-48075-8 Edizione [1st ed. 2016.] Descrizione fisica 1 online resource (213 pages): illustrations, tables Collana Palgrave Pivots in Sports Economics, , 2662-6446 Disciplina 300 Soggetti Sports—Economic aspects **Economics** Culture North America—Economic conditions Experimental economics Sports—Sociological aspects Sports Economics **Cultural Economics** North American Economics **Experimental Economics** Sport Sociology Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Chapter 1: Introduction -- Chapter 2: The football broadcast market in Nota di contenuto the USA -- Chapter 3: State of research -- Chapter 4: Data -- Chapter 5: Results -- Chapter 6: Discussion and conclusion. Sommario/riassunto This book provides a comprehensive overview and economic analysis of US consumer demand for televised football (soccer). Accounting for transnational demand, research is focused on the US consumers demand for the English Premier League, Spanish La Liga, Italian Serie A, German Bundesliga, French Lique 1 and the UEFA Champions League, which represent the most popular and marketable football competitions worldwide, and have recently sealed lucrative media rights contracts in many large markets, including the US. The study also takes account of

North American Major League Soccer (MLS) in order to provide a more comprehensive overview of the country's football market and to allow for direct comparisons with the aforementioned European competitions. These findings offer valuable insights for US broadcasters, European league organizers and managers to adjust existing strategies and/or develop new strategies in conquering the US football market. Georgios Nalbantis is Research Assistant in the Department for Sport Economics, Sport Management and Media Research, at the University of Tübingen, Germany. His research interests include the economics of league competitions as well as the econometric analysis of sports demand and regulations of sport systems. He was supported by the João Havelange Research Scholarship of FIFA / CIES and has co-authored papers that have appeared in Applied Economics and Journal of Sports Economics. Tim Pawlowski is Professor for Sport Economics (Chair in Sport Economics, Sport Management and Media Research) at the University of Tübingen, Germany. His research is focused on the economics of league competitions and the econometric analysis of sports demand, as well as the financing of sport systems; and was supported with research grants from the German Research Foundation (DFG), UEFA and FIFA. He is one of the founding members of the European Sport Economics Association (ESEA), has published widely across international journals and was principal investigator in research projects (amongst others) for the Federal Ministry of Finance in Germany and Major League Soccer (MLS).