

1. Record Nr.	UNINA990009701400403321
Titolo	I protocolli di Gabriele da Cremona [e notaio della Curia patriarcale di Aquileia (1324-1336, 1334, 1350) / [a cura di] Andrea Tilatti
Pubbl/distr/stampa	Roma : Istituto storico italiano per il Medio Evo, 2006
ISBN	88-87948-15-1
Descrizione fisica	495 p. ; 25 cm
Collana	Fonti per la storia della Chiesa in Friuli. Serie medievale ; 01
Disciplina	282.45391 347.45391
Locazione	FLFBC
Collocazione	347.45 TIL 1
Lingua di pubblicazione	Italiano Latino
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Livello bibliografico	Monografia
Note generali	Trascrizione di un manoscritto conservato presso la Biblioteca comunale di Udine

2.	Record Nr.	UNISA990000241480203316
	Autore	Mood, Alexander M.
	Titolo	Introduzione alla statistica / Alexander M. Mood, Franklin A. Graybill, Duane C. Boes ; [traduzione di Sandra Marescalchi e Riccardo Barzaghi]
	Pubbl/distr/stampa	Milano [etc.] : McGraw-Hill Libri Italia, 1988
	ISBN	88-386-0661-7
	Descrizione fisica	564 p. : ill. ; 24 cm
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	Lingua di pubblicazione	Italiano
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	trad di: introduction to the theory of statistics
3.	Record Nr.	UNINA9910739426503321
	Autore	Duncan Christopher
	Titolo	Unite the Tribes : Leadership Skills for Technology Managers / / by Christopher Duncan
	Pubbl/distr/stampa	Berkeley, CA : , : Apress : , : Imprint : Apress, , 2013
	ISBN	9781430258735 143025873X
	Edizione	[2nd ed. 2013.]
	Descrizione fisica	1 online resource (232 p.)
	Disciplina	330 650 658.4092
	Soggetti	Business Management science Business and Management, general
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
	Note generali	Includes index.

Nota di bibliografia

Includes bibliographical references and index.

Nota di contenuto

""Contents""; ""About the Author""; ""Introduction""; ""Chapter 1: The Myth of Absolute Power""; ""Business Is War""; ""Within and Without""; ""True Power""; ""The Good of the Company""; ""Understanding Expectations""; ""The Art of Stopping Conflict""; ""Summary""; ""Chapter 2: Building the Future""; ""We Need Leaders""; ""The Lowest Common Denominator""; ""The Change Business""; ""Life Fights Back""; ""Why Good People Fail""; ""A Cause We Can Believe In""; ""Put On a Show""; ""Summary""; ""Chapter 3: Create an Invincible Empire""; ""Learning from the Best""; ""Management Styles""
""Good versus Evil""""Tribal Tendencies""; ""Slaves, Drones, and Freedom""; ""Lessons from the Past""; ""Fast Forward""; ""Summary""; ""Chapter 4: Vision""; ""Picture the End Result in Fine Detail""; ""Plan like Youa€?re Going to Live Forever""; ""Anticipate How People Will React""; ""Know the Character of Your Leaders and Allies""; ""Be Completely Prepared before Unveiling Your Ideas""; ""Give People a Reason to Care About Your Vision""; ""Present Practical Benefits for Long-Term Goals""; ""Integrate Short-Term Solutions into the Larger Effort""; ""Show How to Get There from Here""
""Win the War, Not the Battle""""Summary""; ""Chapter 5: Leadership""; ""Show How Personal Efforts Map to Tangible Rewards""; ""Build a Sense of Ownership in the Cause""; ""Reward Every Person Who Contributes to Success""; ""Swiftly Remove Those Who Work against the Common Good""; ""Shield Your People So That They Can Be Brilliant""; ""Know the Work That You Lead""; ""Be One of Your People""; ""Lead the Charge Personally""; ""Give the Credit to Those Who Did the Work""; ""Take the Blame Yourself""; ""Summary""; ""Chapter 6: Organization""
""Make It Easy for Good Ideas to Reach Decision Makers""""Resist Complexity That Brings No Tangible Benefit""; ""Eliminate Unnecessary Layers""; ""Use and Publicize a Common Language""; ""Build Clear and Simple Lines of Communication""; ""Make Each Unit Aware of a€?a€? What All Others Are Doing""; ""Maintain an Explicit Chain of Responsibility""; ""Give Leaders at Every Level Power and Autonomy""; ""Design Rules That Can Be Broken""; ""Never Create a Foolproof System""; ""Summary""; ""Chapter 7: Mobility""; ""Foster a Culture of Mobility""; ""Be Quick on Your Feet or Be a Target""
""See Trouble Coming and Be Gone Before It Arrives""""Be In and Out before the Enemy Knows What Hit Them""; ""Maintain Flexible Structures""; ""Build a Collection of Small, Fast Units""; ""Have an Approach for All Seasons""; ""Keep an Eye on Your Supplies""; ""Continually Look for New Pursuits""; ""Never Leave One of Your People Behind""; ""Summary""; ""Chapter 8: Competitiveness""; ""Focus on a Common Enemy""; ""Harness Internal Power Struggles""; ""Be Bold with the Enemy but Humble with Each Other""; ""Sharpen Skill s through Frequent Games""
""Glorify All Who Compete, Not Just the Champions""

Sommario/riassunto

Every day, customers see the results of companies where fiefdoms have formed and silos create divisional or departmental strife: poor sales and profits, and lackluster products. It's not hard to see that such companies are headed for an early grave. Regardless of the manner in which company fractures manifest themselves, tech leaders must find a way to rid their workplaces of the divisions that threaten to undermine their company's productivity, profits, and survival. That's why, in *Unite the Tribes: Leadership Skills for Technology Managers*, Christopher Duncan, bestselling author of *The Career Programmer*, provides corporate leaders with a ten-point plan for joining their company's divided ranks together in a way that helps employees achieve their goals while also accomplishing those of the company. Using the

metaphors of the company as empire and the groups that form within companies as tribes, Duncan explains that the formation of tribes within an empire is unavoidable. After all, regardless of the situation in which they find themselves, human beings are social creatures who align themselves with those whose goals and motivations match their own. That's why the accountants hang together in the break room, while developers talk shop and geek culture in a watering hole down the street. Yet the job of leaders is to build a cohesive, powerful, and enduring empire by bringing all groups together in service to a shared, inspiring mission. And that goes double for tech companies, where breakthroughs create new landscapes on a daily basis. In *Unite the Tribes*, you will learn: How to build alliances and a spirit of unity across all levels of the company to achieve higher employee morale, greater profits, and increased productivity. How to come up with strategies that win market share as well as the hearts and minds of your employees. How to manage conflict. Why self-interest rules the day and how knowing another's wants and needs helps you achieve goals of your own. *Unite the Tribes* will show you, the visionary leader, how to establish an empire by convincing your tribes of a simple but crucial truth: Alone, you are weak and vulnerable. United, you are invincible. .
