

1. Record Nr.	UNINA9910720061603321
Titolo	Advances in digital marketing and eCommerce : fourth international conference 2023 // Francisco J. Martinez-Lopez, editors
Pubbl/distr/stampa	Cham, Switzerland : , : Springer Nature Switzerland AG, , [2023] ©2023
ISBN	9783031318368 9783031318351
Edizione	[1st ed. 2023.]
Descrizione fisica	1 online resource (314 pages)
Collana	Springer Proceedings in Business and Economics, , 2198-7254
Disciplina	658.872
Soggetti	Electronic commerce Internet marketing
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Less for More: Does Consumers' Proneness to Join More Online Brand Communities Negatively Impact Consumers' Sharing Ability? -- Who buys when and where? How channel design and consumer attributes influence customer journey outcomes -- Descending Beats Ascending: Effects of Order on the Likert Scale on Consumer Ratings -- Recommendation by Multiscale Semantic-Visual Analysis of User Reviews and Product Images -- Deepening Branding Opportunities in VR-based Metaverses. A Qualitative Study -- An Exploratory Study of Audiobook Discount Pricing -- Assessing streamer attributes: Role of trust in purchase intention for live e-commerce -- Advertising Value of Podcast Advertising -- They Don't Do What They Say -- The Attitude-Behavior Gap in Online and Offline Grocery Shopping for Organic Products -- How the quick commerce business model delivers convenience in online grocery retailing -- Influencer Marketing Strategies In Foreign marketplaces -- Analysis of the possibilities of implementing Bitcoin and other cryptocurrency payments at the university -- How digital channels enhance firm internationalization: An explorative study on space tech startups -- A Multiple-Case Study on the Role of CRM and Big Data in the Automotive Industry -- Antecedents And Effects of Influencer Marketing Strategies: A Systematic Literature Review and Directions for Future Research -- How

Technology Helps Farmers to Cater to Consumers – Channel Formats and Consumer Motives -- The influence of digital storytelling using the Hero's Customer Journey communication technique on customer acquisition and retention -- The Development of Online Shopping and Find-ing Information about Products in the Visegrad Four Countries -- How Facebook's brand personality affects brand commitment and preference: The mediating role of self-image congruence -- Exploring Colombian Digital Buyers of Luxury Jewellery: Segment Exploration (FIMIX-PLS) -- Covid-19 pandemic: The least factor affecting the Lebanese E-commerce -- On the capture and use of private conversations on mobile phones for marketing purposes: A case in the tourism sector -- The impact of influencers on consumers' purchasing decisions when shopping online -- Black Friday vs. Green Friday: A comparative sentiment analysis of Spanish social media users' perceptions -- Analyzing the Retail In-store Environment: A Review of Available Technologies -- -- Digital Marketing and E-Commerce A Bibliometric AnalysisThe influence of TikTok videos on German Gen Z consumers' attitude and purchase intention towards sustainable brands -- Louis Vuitton, Cristiano Ronaldo and Lionel Messi. The greatest marketing stunt of the century, or just hype driven vanity-metrics? -- Traditional brands vs. born-digital brands: the case of the fashion industry. .

Sommario/riassunto

The Digital Marketing and eCommerce Conference aims to bring together leading researchers and research scholars to exchange and share their experiences and research results on any aspects of ecommerce and digital marketing. This volume presents the proceedings of the 2023 edition in a collection of contributions with many original approaches. They address diverse areas of application such as online brand communities, channel design, online retailing, cryptocurrencies, user-generated content, TikTok, among others. A wide variety of theoretical and methodological approaches have been used.
