

1. Record Nr.	UNINA9910709699703321
Titolo	Studies of geology and hydrology in the Basin and Range Province, southwestern United States, for isolation of high-level radioactive waste : characterization of the Bonneville region, Utah and Nevada / / edited by M.S. Bedinger, K.A. Sargent, and William H. Langer
Pubbl/distr/stampa	Washington : , : Department of the Interior, U.S. Geological Survey, , 1990
Descrizione fisica	1 online resource (viii, 38 pages) : illustrations (one color), maps + + 7 plates
Collana	U.S. Geological Survey professional paper ; ; 1370-G Studies of geology and hydrology for isolation of high-level radioactive waste
Soggetti	Geology - Bonneville, Lake, Region Groundwater - Bonneville, Lake, Region Radioactive waste disposal in the ground - Bonneville, Lake, Region Geology - Great Basin Geology - Utah Geology - Nevada
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Title from title screen (viewed October 14, 2014). "Prepared in cooperation with the states of Arizona, California, Idaho, Nevada, New Mexico, Texas, and Utah."
Nota di bibliografia	Includes bibliographical references.

2. Record Nr.	UNINA9910782676303321
Autore	Fitzpatrick Joyce J. <1944->
Titolo	Fundraising skills for health care executives / / Joyce J. Fitzpatrick, Sandra S. Deller
Pubbl/distr/stampa	New York : , : Springer Pub., , c2000 ©2000
ISBN	1-281-80623-4 9786611806231 0-8261-1664-7
Descrizione fisica	1 online resource (ix, 193 pages) : illustrations
Altri autori (Persone)	DellerSandra S
Disciplina	362.1/068/1
Soggetti	Fund raisers (Persons) Fund raising Health facilities - Endowments Medical education - Endowments Nursing schools - Endowments
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Contents; Contributors; Preface; 1 Introduction; 2 History of Philanthropy; 3 Basic Principles of Development; 4 Types of Gifts, Ways of Giving, and Special Fundraising Activities; 5 Reasons for Giving; 6 Individual Gifts; 7 Planned Giving; 8 Foundation and Corporate Development; 9 Volunteers and Committees for Fundraising; 10 Campaigns; 11 Stewardship and Recognition; 12 Case Studies; 13 Staffing the Development Office and Other Organizational Issues; Appendices; Index
Sommario/riassunto	No one prepares the new dean or health care executive for the fundraising aspect of their profession. Rather, it is one of the skills that is expected but not explicitly taught. Here, a former Dean and a Director of Major Gifts for a renowned nursing institution, with a combined 50 years in the profession, present an explicit, hands-on guide to successful fundraising among individuals, foundations, and corporations. From the basic principles of development to the specifics of tax regulations and the sometimes delicate matter of stewardship,

this book articulates strategies for success.