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Nota di contenuto	Cover -- Title Page -- Copyright -- Contents -- Acknowledgements -- About the Author -- Introduction -- PART I What are Private Equity, Private Debt and Private Real Assets? -- CHAPTER 1 Private Equity as an Economic Driver: An Historical Perspective -- 1.1 Pooling Interests to Identify and Exploit Sources of Wealth -- 1.2 Championing Entrepreneurship -- 1.3 Conclusion: an Attempt at a Definition -- References -- CHAPTER 2 Modern Private Equity - A French Invention? -- 2.1 USA: The Foundry of Modern Private Equity -- 2.2 Europe: Adapting a Successful Model or Creating Its Own? -- 2.3 Conclusion: Emerging Markets, Building Castles on Sand? -- References -- PART II The Private Markets Ecosystem -- CHAPTER 3 Private Markets: A Business System Perspective -- 3.1 We are All Investors in Private Markets -- 3.2 Organisation and Governance of Private Equity Funds -- 3.3 Measuring Performance, Managing Risks and Optimising Returns -- 3.4 Pitfalls and Challenges -- 3.5 Setting Up an Investment Programme: Portfolio Construction -- References -- CHAPTER 4 The Universe of Investment -- 4.1 Private Equity: Venture, Growth, LBO and Turn Around Capital -- 4.2 Private Debt: Senior/Direct Lending, Subordinated Debt and Distressed Debt -- 4.3 Private Real Assets: Real Estate, Infrastructure and Natural Resources -- 4.4 Other Interventions

in Private Markets -- 4.5 Conclusion -- References -- CHAPTER 5 The Process of Investment: A Matter of Trust and Mutual Interest -- 5.1 Step 1: Preliminary Analysis -- 5.2 Step 2: Initial Valuation -- 5.3 Step 3: Due Diligence and Negotiation -- 5.4 Step 4: Structuring -- 5.5 Step 5: Complementary Due Diligence -- 5.6 Step 6: Transaction -- 5.7 Step 7: Monitoring and Exit -- 5.8 Conclusion -- References -- PART III Private Markets in Teenage Time: Trend Setting, Fads and Responsibilities.

CHAPTER 6 Private Markets Evolution: Trends or Buzzes? -- 6.1 Is Private Equity Going Mainstream? -- 6.2 Is Private Equity (Still) Creating Value? -- 6.3 Private Equity: Between Bubbles and Crashes -- 6.4 Conclusion -- References -- CHAPTER 7 Private Equity and Ethics: A Culture Clash -- 7.1 Greed -- 7.2 Destruction -- 7.3 Philanthropy -- 7.4 Transparency -- 7.5 SelfRegulation or Imposed Regulation? -- 7.6 Conclusion -- References -- CHAPTER 8 General Conclusion: Private Markets Today and Tomorrow -- 8.1 A Premium to Established Players -- 8.2 Provide Better Instruments for Risk Measurement -- 8.3 The Only Valid Leitmotiv: LongTerm Thinking -- 8.4 The Impact of Fair Market Value -- 8.5 A LongTerm Trend: The Attractiveness of Private Markets -- 8.6 Private Equity: Future Victim of Its Own Success? -- 8.7 The Impact of a Better Knowledge of Private Markets -- References -- Template 1 (Fund): Architecture of the Private Placement Memorandum of a Private Equity Fund -- Template 2 (Fund): Structure of a Limited Partnership Agreement -- Template 3 (Fund): Due Diligence Checklist -- Template 4 (Fund): Quarterly Report Template -- Template 5 (Company): NonDisclosure Agreement -- Template 6 (Company): Business Plan -- Template 7 (Company): Term Sheet -- Business Case: Kroton Educacional SA - A Private Equity Operation Can Hide Another One -- Exhibits -- Glossary -- Bibliography -- Index -- EULA.

## Sommario/riassunto

"Building on and refining the content of previous editions, the third edition adopts the same logical, systematic, factual and long-term perspective on private equity, combining academic rigour with extensive practical experience. The content has been fully revised to reflect developments and innovations in the private equity sector, exploring new strategies, changes in structuring and the drive of new regulations. New sections have been added, covering fund raising and fund analysis, portfolio construction and risk measurement, as well as liquidity, and start-up analysis. In addition, private debt and private real assets are given greater focus, with two new chapters analysing the current state of these evolving sectors. The private equity sector is growing fast, from roughly \$100bn of assets under management in 1990 to \$2.5tn in 2017. It is also subject to great innovation, with new investment strategies, changes in structuring, and the drive of new regulations. In addition to private equity, two sectors in particular have been developing: private debt (direct lending, mezzanine/unitranche financing, distressed debt) and private real assets (private real estate, private infrastructure, natural resources, etc.) The evolution of these areas is significant -- in 2017 they represented \$1.5tn of assets under management -- and should be integrated into any comprehensive book on the topic, as private companies finance through equity, debt and asset financing. Assets under management for private markets and private finance are expected to double by 2023, from \$4tn to \$8tn" --