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| 1. Record Nr. | UNINA9910696639203321 |
| Autore | DeGraba Patrick J |
| Titolo | Volume discounts, loss leaders, and competition for more profitable customers [[electronic resource] /] / Patrick DeGraba |
| Pubbl/distr/stampa | [Washington, D.C.] : , : [Bureau of Economics, U.S. Federal Trade Commission], , [2003] |
| Descrizione fisica | 17 pages : digital, PDF file |
| Collana | [Working paper ; ; no. 260] |
| Soggetti | Loss leaders Discount |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Title from title screen (viewed on June 11, 2008). "April 2003." |

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| 2. Record Nr. | UNINA9910154970503321 |
| Autore | Toombs Lawrence E |
| Titolo | Tell el-Hesi : modern military trenching and Muslim cemetery in field I, strata I-II // by Lawrence E. Toombs ; edited by Kevin G. O'Connell |
| Pubbl/distr/stampa | Waterloo, Ont., : Wilfrid Laurier University Press, 1985 |
| ISBN | 9786613811219 9781554588046 1554588049 9781282233478 1282233475 9780889205802 0889205809 |
| Edizione | [1st ed.] |
| Descrizione fisica | 1 online resource (273 p.) |
| Collana | The Joint Archaeological Expedition to Tell el-Hesi ; ; v. 2 |
| Altri autori (Persone) | O'ConnellKevin G |
| Disciplina | 956.94/9 |
| Soggetti | Islamic antiquities - Israel Tombs - Israel Intrenchments Israel-Arab War, 1948-1949 - Trench warfare Hasi Site (Israel) Israel Antiquities |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Five folded leaves in pocket. |
| Nota di bibliografia | Includes bibliography: p. 155-156. |
| Nota di contenuto | v. 1. The Tell el-Hesi field manual / by Jeffrey A. Blakely and Lawrence E. Toombs ; edited by Kevin G. O'Connell.--v. 2. Tell el Hesi, modern military trenching and Muslim cemetery in field I, strata I-II / by Lawrence E. Toombs. |
| Sommario/riassunto | Tell el-Hesi, located in southern Israel at the juncture of the Negev Desert and the foothills of the Judean Mountains, provides an excellent opportunity for the archaeological study of the impact of a variety of physical environments on the peoples who inhabited a single site. The site has been occupied at various times from the Early Bronze Age through to the military trenching of 1948. Level one revealed the modern military trenching. Level two contained a Muslim cemetery that |

the author has dated to the period 1600—1800 A.D. This work analyzes the military trenching and provides the first statistical analysis of an entire cemetery in this geographic region. Using a computer code to analyze numerous attribute describing the burial cysts, skeletal data, and grave goods, the author has developed a typology of burials and drawn conclusions about the community which they represent. More than eighty photographs of individual burials and burial goods in addition to tables, plans, and section drawings illustrate the text. The methodology employed in this work makes it a valuable source of information for archaeologists investigating burials in any cultural context. The broader audience of anthropologists interested in burial customs will also find the book useful.
