

1.	Record Nr.	UNINA990003095100403321
	Titolo	The Impact of World Recession on Children : A Study prepared for UNICEF / Edited by Richard Jolly and Giovanni Andrea Cornia
	Pubbl/distr/stampa	Oxford ; New York : Pergamon Press, \c\1984
	ISBN	0-08-031329-9
	Descrizione fisica	XIV, 221 p. ; 24 cm
	Disciplina	F/5 M/4.21
	Locazione	SE
	Collocazione	S M/4.21 JOL
	Lingua di pubblicazione	Italiano
	Formato	Materiale a stampa
	Livello bibliografico	Monografia
2.	Record Nr.	UNISA996321300303316
	Titolo	Asian Pacific journal of tropical medicine
	Pubbl/distr/stampa	Singapore, : Elsevier Haikou, China : , : Asian Pacific Tropical Medicine Press Mumbai, India : , : Wolters Kluwer/Medknow
	ISSN	2352-4146
	Descrizione fisica	1 online resource
	Soggetti	Tropical medicine Communicable diseases Public health Periodicals.
	Lingua di pubblicazione	Inglese
	Formato	Materiale a stampa
	Livello bibliografico	Periodico
	Note generali	Refereed/Peer-reviewed

3. Record Nr.	UNINA9910679886903321
Autore	Smith Ian
Titolo	Financial Techniques for Business Acquisitions and Disposals - 1998 Update [[electronic resource]]
Pubbl/distr/stampa	London, : Thorogood Publishing, 1998
ISBN	1-280-23302-8 9786610233021 1-85418-525-X
Descrizione fisica	1 online resource (90 p.)
Disciplina	332.63221
Soggetti	Corporations -- Valuation Intellectual capital -- Valuation Portfolio management
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	Contents; Introduction; 1 The Acquisition Process; 2 The Disposal Process; 3 Site Visits and Information to be Gathered; 4 Commercial Rationale (the Basis of Value) and Sustainable Profits; 5 Valuation Techniques: Tools of the Trade; 6 General Guidance; 7 Earn-out Deals; 8 Negotiation Key Features; 9 Heads of Agreement; 10 Guidance on Each Stage of the Process; 11 The Structure of a Management Buy-out
Sommario/riassunto	Closing a deal, whether buying or selling, is a difficult and demanding goal to achieve in any economic environment. You should be aware that the odds are stacked against you. But with the right advice you can turn them in your favour. This Report gives you expert advice that you can apply to your deals.