1. Record Nr. UNINA9910679769803321 Autore Bardwick Judith M. <1933-> **Titolo** Danger in the comfort zone: from boardroom to mailroom--how to break the entitlement habit that's killing American business / / Judith M. Bardwick Pubbl/distr/stampa New York, New York:,: AMACOM,, 1995 ©1995 **ISBN** 0-8144-3747-8 Edizione [1st edition] Descrizione fisica 1 online resource (256 p.) Disciplina 658.00973 Soggetti Psychology, Industrial - United States Work - Psychological aspects Entitlement attitudes - United States Employees - United States - Attitudes Job security - United States Labor productivity - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di bibliografia Includes bibliographical references and index. ""Cover ""; ""Title ""; ""Copyright ""; ""Contents""; ""Author's Note""; Nota di contenuto ""Acknowledgments""; ""Introduction: A New Look at a Familiar Problem""; ""Part One: Danger in the Comfort Zone""; ""1. The American Dream Shattered""; ""2. When Organizations Are Too Comfortablea€? The Lethargy of Entitlement ""; ""3. When Organizations Are Too Stresseda€?The Paralysis of Fear""; ""4. When Organizations Are Revitalizeda€?The Energy of Earning""; ""5. Understanding How People Worka€?The Earning Curve""; ""6. Moving Away from Entitlementa€? Increase Pressure"" ""7. Moving Away From Feara€?Decrease Pressure"""8. Maintaining the Creative Energy of Earning""; ""9. The New Paradigm""; ""10. On the Personal Side"; ""11. Questions and Answers""; ""Part Two: Finding Comfort in Endless Danger""; ""12. The Borderless Economy""; ""13. Get Real""; ""14. Operate in Optimum Ways""; ""15. Critical Conditions: Trust, Commitment, Success""; ""16. Give Thanks for Hard Times"";

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Sommario/riassunto

Danger in the Comfort Zone examines the phenomenon of the ""entitlement"" mentality in the American workforce -- people's preoccupation with their rewards rather than their responsibilities. Bardwick describes three basic mindsets and shows the effect of each on individuals and their organizations:* Entitlement -- people feel entitled to rewards and lethargic about having to earn them; motivation and job satisfaction are low* Fear -- people are paralyzed; the threat of layoffs makes them focus on protecting their jobs rather than doing them well* Earning -- people are energized by challenge; t