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6.21 Standardization; 6.22 Contract Management Policy; 6.23 The Contract; 6.24 Contract Documents; 6.25 Conclusion on Model Contracts and Procedure Standardization; 6.26 Conflict of Interest; 6.27 The Diplomatic Brush-off; CHAPTER SEVEN. Claims; 7.1 Construction Claims; 7.2 A Claim by Any Other Name; 7.3 The Breeding Ground-Source of Claims before Contract Award; 7.4 After Contract Award; 7.5 Types of Construction Claims; 7.6 Claim Review; 7.7 Contractor Tenacity in Claims Promotion; 7.8 Change Order and Claims Meetings

7.9 Contractor's Claims Preparation and Presentation

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#### Sommario/riassunto

In this superb new volume, Edward Whitticks has charted the course for anyone working with contracts and dispute control in oil and gas, one of the most volatile industries in the world. His practical, straightforward approach will move you step by step through the process of contractual negotiations, bids and closeouts. For anyone working in the oil and gas industry today, finding your way through the maze of contract management seems more cutthroat and challenging than ever before. In *Construction Contracts*, Edward Whitticks dispels the myth that "there has to be a winner and a loser".

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