

1. Record Nr.	UNINA9910671826203321
Autore	Pincus Faith
Titolo	Being heard : presentation skills for attorneys / / Faith Pincus
Pubbl/distr/stampa	Chicago, Illinois : , : ABA, , 2018
ISBN	1-64105-188-4
Descrizione fisica	1 online resource (156 pages)
Disciplina	658.45202434
Soggetti	Communication in law - United States Forensics (Public speaking) Trial practice - United States Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Why work at it? -- The audience matters -- Create a memorable message -- How you start, finish, and move -- Rhetorically speaking -- Your image does matter -- Pitch-perfect delivery -- Overcoming your fear -- Addressing new technology -- Getting your audience involved -- Oral argument is a dialogue, not a monologue -- Appellate oral argument: a purposeful conversation -- Opening statements -- Effective closing arguments: the law and the craft -- Final notes on trial advocacy from judges -- Working with the media: getting the basics right and knowing when to get help -- Conclusion : last thoughts on public speaking.

2. Record Nr.	UNISALENTO991003929129707536
Autore	Lee, Thomas H., 1959-
Titolo	The design of CMOS radio-frequency integrated circuits / Thomas H. Lee
Pubbl/distr/stampa	Cambridge, UK ; New York : Cambridge University Press, 2004
ISBN	0521835399
Edizione	[2nd ed.]
Descrizione fisica	xviii, 797 p. : ill. ; 26 cm
Disciplina	621.39732
Soggetti	Metal oxide semiconductors, Complementary - Design and construction Radio frequency integrated circuits - Design and construction Radio - Transmitter-receivers
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references and index