1. Record Nr. UNINA9910671111903321 Autore Steiger David A. <1965-> Titolo Transactions without borders: a client and lawyer's guide to overseas operations / / David A. Steiger American Bar Association Pubbl/distr/stampa Disciplina 346.73/065 Soggetti Foreign trade regulation - United States International business enterprises - Law and legislation - United States Investments, American - Law and legislation - United States Practice of law - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto Twenty-first century legal practice: the art of solving international business problems in a client-led world -- Who should be doing what: the most effective uses of in-house and outside counsel -- The counseling function -- Due diligence issues : an overview -- Due diligence: evaluating offshore destinations -- Due diligence: examining vendor partners -- The Foreign Corrupt Practices Act and other cross-border compliance issues -- International intellectual property: issues and its essential value in twenty-first century business -- Cross-border labor law and global mobility issues -- Negotiations -- Reducing the agreement to writing -- Implementation and dispute resolution -- Epilogue: a look ahead.