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Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Title page; Table of Contents; First Things First; Values, Motivation, and Priorities; Your Organizational Context; Trade-offs and Consequences; Competing Priorities; Organizational Measures of Performance; Working Together for Results; Suggested Readings; Background; Key Point Summary; Lead Contributor
Sommario/riassunto	To be a successful leader, you need to get results. To get results, you need to set priorities. This book can help you do a better job of setting priorities, recognizing the personal values that motivate your decision making, the probable trade-offs and consequences of your decisions, and the importance of aligning your priorities with your organization's expectations. In this way you can successfully meet organizational objectives and consistently produce results.

