

|                         |   |
|-------------------------|---|
| 1. Record Nr.           | UNINA9910455370103321   |
| Titolo                  | Assessment of the U.S. Army Natick Research, Development, and Engineering Center [[electronic resource] /] / Standing Committee on Program and Technical Review of the U.S. Army Natick Research, Development, and Engineering Center, Board on Army Science and Technology, Commission on Engineering and Technical Systems, National Research Council |
| Pubbl/distr/stampa      | Washington, D.C., : National Academy Press, 1997  |
| ISBN                    | 1-280-24707-X<br>9786610247073<br>0-309-59686-6<br>0-585-08444-0  |
| Descrizione fisica      | 1 online resource (201 p.)  |
| Disciplina              | 355/.07/0973  |
| Soggetti                | Military research - Massachusetts - Natick<br>Military engineering - Massachusetts - Natick<br>Electronic books.  |
| Lingua di pubblicazione | Inglese   |
| Formato                 | Materiale a stampa  |
| Livello bibliografico   | Monografia  |
| Note generali           | Bibliographic Level Mode of Issuance: Monograph   |
| Nota di bibliografia    | Includes bibliographical references (p. 159-160).   |

|                         |  |
|-------------------------|--|
| 2. Record Nr.           | UNINA9910463210003321  |
| Autore                  | Cario Jennifer Evans   |
| Titolo                  | Pinterest marketing [[electronic resource] ] : an hour a day / / Jennifer Evans<br>Cario   |
| Pubbl/distr/stampa      | Indianapolis, Ind., : John Wiley and Sons, 2013  |
| ISBN                    | 1-283-94134-1<br>1-118-42189-2   |
| Edizione                | [1st edition]  |
| Descrizione fisica      | 1 online resource (336 p.)   |
| Collana                 | Sybex serious skills   |
| Disciplina              | 658.8<br>658.872   |
| Soggetti                | Internet marketing<br>Electronic books.  |
| Lingua di pubblicazione | Inglese  |
| Formato                 | Materiale a stampa   |
| Livello bibliografico   | Monografia   |
| Note generali           | Includes index.  |
| Nota di contenuto       | <p>PinterestTM Marketing: An Hour A Day; Copyright; Acknowledgments; About the Author; Contents; Introduction; Who Should Read This Book; What You Will Learn; What You Need; What Is Covered in This Book; How to Contact the Author; Chapter 1: Understanding Pinterest; What Is Pinterest?; Visual Bookmarking; Visual Idea Searching; The History of Pinterest; Pinterest's Quietly Explosive Growth; An Organically Formed Community; Demographics; How Pinterest Makes Money; Affiliate Links; Ad Platform Potential; Premium Account Potential; Pinterest's Long-Term Potential; Early-to-Market Advantage</p> <p>Third-Party Integration Sustainability for Users; Chapter 2: Who Uses Pinterest for Marketing and Why?; Why Are Companies Using Pinterest?; To Drive Traffic; To Generate (and Track) Loyalty; To Demonstrate Product Potential; To Better Understand Consumers; To Establish Brand Personality; What Types of Companies Can Benefit from Using Pinterest?; Bloggers; Retail Stores; Online Publications; Big Brands; Small Business; Nonprofits; Chapter 3: What Makes Pinterest Valuable?; Pinterest Plays Off the Impact of Imagery; Visual Bookmarking; Saved Images for Later Exploration; Driven by Impulse Clicks</p> <p>Pinterest Has a Low Barrier to Entry Easy Account Setup; Minimal Account Management; Freedom from Publishing Schedules; Pinterest Provides an Outlet for Content Curators; Users and Businesses Can</p> |

Share without Flooding Streams; Provides Businesses with Freedom to Share More Content; Pinterest Offers Content Segmentation to Users; Pinterest Serves as a Gateway Rather Than a Destination; Better Than Bookmarks for Users and Businesses; Pinterest Works Off Latent Click Conversions; Increased Opportunity for Traffic; Pinterest Puts All Users on an Equal Playing Field

Both Big and Small Companies Have Equal Leverage Potential How Pins Get Fed into the Stream; Potential Benefit of More Traffic with

Followers; Equality in Ultimate Pins Based on Size of Posting Account;

Chapter 4: Week 1-Set Up a Pinterest Account; Monday: Create an Account; Registering for an Account; Setting Up Your Profile; Personal

Name vs. Company Name; Setting up a Business Account; Tuesday:

Understand the Category System; What Are the Pinterest Categories?;

Why Do You Need to Use Pinterest's Categories?; Browsing Categories;

Wednesday: Understand the Search System; Searching for Pins

Searching for People Searching for Boards; Thursday: Create and

Organize Your Boards; How to Create a Pinboard; Naming and

Categorizing Pinboards; Organizing Pinboard Display; Friday: Start

Pinning!; Chapter 5: Week 2-Curating Content with Pinterest; Monday:

Repinning Content from Pinterest; How to Repin Content; Repinning

Content from Your Friend's Feeds; Repinning Content from Category

Feeds; Tuesday: Pinning New Content with the Pin It Button and

Bookmarklet; Spotting the Pin It Button on Websites; Installing and

Using the Pinterest Bookmarklet; Using the Pin It Pop-Up Window

Wednesday: Uploading Original Pins to Pinterest

---

## Sommario/riassunto

Develop and implement a Pinterest marketing strategy with this step-by-step guide Pinterest is the fastest-growing social media platform, with more than 80 percent of its users women between the ages of 25 and 54. Learn to reach this desirable market by following the advice in this step-by-step, task-based guide! It explains Pinterest's unique appeal and fundamentals, then shows how to develop a strategic marketing plan, set up an account, curate winning content, find followers, and track and monitor Pinterest traffic. The popular An Hour a Day format uses a detailed how-to approach

---

|                         |   |
|-------------------------|---|
| 3. Record Nr.           | UNINA9910559499403321   |
| Autore                  | Bosshard, Mark  |
| Titolo                  | Le impugnazioni dinanzi alla Corte unificata dei brevetti / Mark Bosshard |
| Pubbl/distr/stampa      | Torino, : Giappichelli, c2019   |
| ISBN                    | 9788892130258   |
| Descrizione fisica      | VI, 142 p. ; 24 cm  |
| Collana                 | Studi di diritto dell'impresa ; 11  |
| Disciplina              | 346.240486  |
| Locazione               | FGBC  |
| Collocazione            | IX F 44   |
| Lingua di pubblicazione | Italiano  |
| Formato                 | Materiale a stampa  |
| Livello bibliografico   | Monografia  |