1. Record Nr. UNINA9910555244203321 Autore Perkins L. Bradford **Titolo** The architect's guide to developing and managing an international practice / / Bradford Perkins, FAIA, Perkins Eastman Architects Hoboken, New Jersey:,: Wiley,, [2021] Pubbl/distr/stampa 2021 **ISBN** 1-119-63015-0 1-119-63019-3 1-119-63017-7 Descrizione fisica 1 online resource (xxvii, 463 pages): illustrations Classificazione 520.9 525.1 720.68 724.7 Disciplina Soggetti Architectural practice, International Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes bibliographical references and index Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Intro -- Table of Contents -- Title Page -- Copyright -- Dedication --Acknowledgements -- List of Figures -- CHAPTER 1: Introduction and Historical Overview -- INTRODUCTION -- WHY FIRMS PURSUE OR CHOOSE TO AVOID INTERNATIONAL PRACTICE -- REASONS TO HAVE AN INTERNATIONAL PRACTICE -- REFERENCES -- CHAPTER 2: Getting Started -- RESEARCHING THE MAJOR ISSUES -- DEVELOPING A PLAN --FIRST STEPS -- CASE STUDIES -- REFERENCE -- CHAPTER 3: The Major International Markets -- AMERICAS -- THE CARIBBEAN ISLANDS -- ASIA -- CHINA -- AUSTRALIA, NEW ZEALAND, AND THE PACIFIC ISLANDS --THE MIDDLE EAST AND NORTH AFRICA -- RUSSIA AND THE STATES OF THE FORMER SOVIET UNION CHART AND MAP -- CENTRAL AND EASTERN EUROPE -- WESTERN EUROPE -- REFERENCES -- CHAPTER 4: Common Legal, Licensure, Registration, and Contract Issues --OPERATING LEGALLY IN A FOREIGN MARKET -- CONTRACTING FOR PLANNING AND DESIGN SERVICES -- NEGOTIATING CONTRACTS FOR DESIGN SERVICES -- FOREIGN CORRUPT PRACTICES ACT -- CHAPTER 5:

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Sommario/riassunto

"The practice of architecture in the United States is often viewed around the world as the gold standard of design and development. Today, firms from the US and other countries compete on a global scale for projects in the developed markets of Southeast Asia. Latin America and China. There are several key factors that have allowed for these increased market opportunities, namely the rise in communication technology and digital design technology (BIM), more competitive foreign markets, and the need to address and combat global issues such as climate change. The Architect's Guide to Developing and Managing an International Practice is a practical guide for architects considering or are already engaged in international work, that offers guidance on the full-spectrum of international practice; from recruiting and licensing to strategic planning and expansion. This guide offers exclusive insights and case studies from experienced architects working around the world. Written by Bradford Perkins, Co-founder and Chairman of the 1,000-person global architecture firm Perkins Eastman, this guide to international practice offers architects the fundamentals and best practices needed to expand their work on a global scale"--