1. Record Nr. UNINA9910535337503321 Autore Einhorn Cheryl Strauss Titolo Investing in financial research: a decision-making system for better results / / Cheryl Strauss Einhorn Ithaca;; London:,: Cornell University Press,, 2019 Pubbl/distr/stampa **ISBN** 1-5017-3275-7 1-5017-3095-9 Descrizione fisica 1 online resource (249 pages) Collana AREA Method Publications Altri autori (Persone) BlairTony Disciplina 332.63/2042 Finance - Research - Methodology Soggetti Finance - Decision making - Methodology Research - Methodology Decision making - Methodology Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Foreword by Tony Blair -- Introduction : blue skies -- Origins of the AREA method -- Research like a cheetah -- How to use this book : the

untangling your plate of spaghetti.

Sommario/riassunto

Every day, people around the world make financial decisions. They choose to invest in a stock, sell their holdings in a mutual fund or buy a condominium. These decisions are complex and financially tricky-even for financial professionals. But the literature available on financial research is dated and narrowly focused without any real practical application. Until now there's been a gap in the literature: a book that shows you how to conduct a step by step comprehensive financial investigation that ends in a decision. This book gives you that how. Investing in Financial Research is a guidebook for conducting financial investigations and lays out Cheryl Strauss Einhorn's AREA Method-a research and decision-making system that uniquely controls for bias, focuses on the incentives of others and expands knowledge while

AREA journal, cheetah sheets, and thesis statements -- Cognitive biases and the AREA method -- AREA at work and critical concepts -- AREA=A: Absolute -- AREA=R: Relative -- AREA=E: Exploration -- AREA=E: Exploitation -- AREA=A: Analysis -- Warren Buffett and

improving judgement-and applies it to investigating financial situations. AREA is applicable to all sorts of financial sleuthing, whether for investment analysis or investigative journalism. It allows you to be the expert in your own life. The AREA Method provides you with: *Defined tasks that guide and focus your research on your vision of success; *A structure that isolates your sources, giving you insight into their perspectives, biases and incentives; *Investigative resources, tips and techniques to upgrade your research and analysis beyond document-based sources; *Exercises to foster creativity and originality in your thinking; *A sequence and framework that brings your disparate pieces of research together to build your confidence and conviction about your financial decision.