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Descrizione fisica	1 online resource (240 p.)
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Nota di bibliografia	Includes bibliographical references (pages 201-214) and index.
Nota di contenuto	Part I. Strive to create a positive impact for your organization and yourself Part II. Determine your "values gap" and your "skills, effort, and support gap" before accepting a new job Part III. Talk less and listen more for effective onboarding Part IV. Continue to deliver results and make other contributions Part V. How the keys work for those who do not work in an organization Part VI. Secret sauce for career success Appendix 1. Template for self-reflection Appendix 2. Harvard cases that can be used with this book Notes References Index.
Sommario/riassunto	This book gives you the keys to survival and success as your career progresses from one job to the next in the same organization or in different organizationsbe they for-profit, nonprofit, government, or volunteer. It can help you to avoid the many traps and pitfalls you will encounter along your career path and guide you toward increased personal effectiveness during all three stages of the job cyclewhen you are interviewing for a new job, as a newcomer, and thereafter. Whether you are preparing to enter the workforce for the first time or are in an early, middle, or a later career stage, this book will show you how to avoid jobs and organizations that are not right for you. It will also help you to go beyond survival to achieve success by doing your job well and making other contributions to your organization in ways

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that improve your job performance, job satisfaction, happiness at work, and personal and professional growth. The keys this book provides work whether you are an independent contributor, a manager responsible for the work of others, or an executive responsible for the enterprise. Organizational leaders, human resource professionals, career coaches, and mentors can also use this book to educate and train people to make work more productive and personally rewarding for themselves and others for whom they are responsible.