1. Record Nr. UNINA9910528734503321 Autore Yate Martin Titolo Knock em Dead Job Interview [[electronic resource]]: How to Turn Job Interviews into Paychecks Savannah, : Jumpingdude Media, 2014 Pubbl/distr/stampa **ISBN** 0-9839734-5-8 Descrizione fisica 1 online resource (177 p.) Soggetti Electronic books. Lingua di pubblicazione Inglese Formato Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di contenuto Title Page; Dedication; Acknowledgments; Copyright Page; Contents; Introduction: The Law of Survival; Part One: How to Turn Job Interviews Into Job Offers; Chapter 1: The Five Secrets Behind Every Hiring Decision; Chapter 2: The Foundations of Career Success; Chapter 3: Understand What You're Selling and What Your Customers Are Buying; Chapter 4: How to Ace the Telephone Interview; Part Two: Before the Interview; Chapter 5: Dress for Job Interview Success; Chapter 6: Body Language; Chapter 7: The Curtain Rises on the Job Interview; Part Three: At the Interview Chapter 8: Why Interviewers Do the Things They DoChapter 9: How to Knock 'em Dead: Great Answers to Tough Interview Questions; Chapter 10: Questions of Manageability and Teamwork; Chapter 11: How to Handle Stress and Illegal Questions; Chapter 12: Welcome to the Real World; Chapter 13: Strange Venues for Job Interviews; Chapter 14: The Graceful Exit; Chapter 15: How to Ace the Psychological Tests; Part Four: Sealing the Deal; Chapter 16: Out of Sight Can Mean Out of Mind; Chapter 17: Negotiating the Job Offer; Appendix: Age Discrimination in

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