Record Nr. UNINA9910495163203321 Autore Tupasela Aaro **Titolo** Populations as Brands: Marketing National Resources for Global Data Markets / / by Aaro Tupasela Pubbl/distr/stampa Cham:,: Springer International Publishing:,: Imprint: Palgrave Macmillan, , 2021 **ISBN** 9783030785789 3030785785 Edizione [1st ed. 2021.] Descrizione fisica 1 online resource (235 pages) Disciplina 616.042 306.461 Soggetti Science - Social aspects Human geography Culture Economics - Sociological aspects Political sociology Science and Technology Studies Human Geography Sociology of Culture **Economic Sociology** Political Sociology Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di contenuto Chapter 1. Introduction-Turning Populations into Assets -- Chapter 2. Marketing Populations for Biomedical Research -- Chapter 3. Population Branding as Practices of Valuation -- Chapter 4. Constructing Authenticity into Population Brands -- Chapter 5. When the Brand Bites Back -- Chapter 6. Conclusion. Sommario/riassunto Population branding gives the Nordic States a new way to transform both their citizens and their comprehensive welfare state records into desirable assets on the global innovation market. With forensic

precision and scholarly depth, Tupasela calibrates the similarities and differences between the consumer data strategies of the FANGs

(Facebook, Amazon, Netflix, Google) and the much more contested and politicised process of State capitalisation on citizens' health information. This book is essential reading for anyone interested in Big Data studies, critical innovation and business studies, Science and Technology studies and Twenty-First century Biopolitics. - Catherine Waldby, Director, Research School of Social Sciences, College of Arts & Social Sciences, The Australian National University, Australia In Populations as Brands Aaro Tupasela extends the fields of critical data studies and nation branding into the realm of state controlled biobanking and healthcare data. Using examples from two Nordic countries - Denmark and Finland - he explores how these countries have begun to market and brand their resources using methods and practices drawn from the commercial sector. Tupasela identifies changes during the past ten years that suggest that state collected and maintained resources have become the object of valuation practices. Tupasela argues that this phenomenon constitutes a novel form of nation branding in which relations between the states, individuals and the private sector are re-aligned. The author locates the historical underpinnings of population branding in the field of medical genetics starting in the early 1960s but transforming significantly during the 2010s into a professional marketing activity undertaken at multiple levels and sites. In studying this recent phenomenon, Tupasela provides examples of how marketing material has become increasingly professional and targeted towards a broader audience, including the public. The book will be of particular interest to scholars of critical data studies and nation branding, as well as students of science and technology studies, sociology and marketing. Aaro Tupasela works as a research fellow at the Faculty of Social Science, University of Helsinki. Previously he has held positions at the Faculty of Law and The Centre for Medical Science and Technology Studies (MeST) at the University of Copenhagen.