Record Nr. UNINA9910494589503321 Autore Lippert Werner D. <1972-> **Titolo** The economic diplomacy of Ostpolitik [[electronic resource]]: origins of NATO's energy dilemma / / Werner D. Lippert New York, : Berghahn Books, 2010 Pubbl/distr/stampa **ISBN** 1-84545-574-6 Descrizione fisica 1 online resource (256 p.) Disciplina 327.11109047 Soggetti Cold War - Economic aspects Diplomacy - Economic aspects Electronic books. Germany (West) Foreign economic relations Soviet Union Soviet Union Foreign economic relations Germany (West) Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto ch. 1. Detente, trade, and the alliance -- ch. 2. Of honeymoons and idealism (1968-1970) -- ch. 3. Westhandel and the alliance (1970-1972) -- ch. 4. The origins of NATO's energy dilemma (1972-1974) -ch. 5. Helsinki and the fall of Detente (1975-1982) -- ch. 6. Conclusion : a permanent energy dilemma for the west? Sommario/riassunto Despite the consensus that economic diplomacy played a crucial role in ending the Cold War, very little research has been done on the economic diplomacy during the crucial decades of the 1970s and 1980s. This book fills the gap by exploring the complex interweaving of East-West political and economic diplomacies in the pursuit of detente. The focus on German chancellor Willy Brandt's Ostpolitik reveals how its success was rooted in the usage of energy trade and high tech exchanges with the Soviet Union. His policies and visions are

contrasted with those of U.S. President Richard Nixon and the