Record Nr. UNINA9910487546803321 Autore **Austin Martin** Titolo Licensing, selling and finance in the pharmaceutical and healthcare industries: the commercialization of intellectual property / / Martin London;; New York:,: Routledge,, 2016 Pubbl/distr/stampa **ISBN** 1-317-10530-3 1-315-59234-7 1-283-62954-2 9786613941992 1-4094-5080-5 Descrizione fisica 1 online resource (191 p.) Disciplina 338.4/76606 338.476151 338.476606 615.10681 Soggetti Biotechnology industries Pharmaceutical industry Intellectual property Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali "A Gower book"--Cover. First published 2012 by Gower Publishing. Nota di bibliografia Includes bibliographical references and index. pt. 1. The challenge -- pt. 2. Models and solutions. Nota di contenuto Sommario/riassunto Licensing, Selling and Finance in the Pharmaceutical and Healthcare Industries is an assessment of the turbulent state of pharmaceutical and biotechnology markets as we enter the second decade of the 21st Century. At the same time, the book offers a cautionary evaluation of the future financing of innovation in terms of what's gone wrong and how to succeed in the future. Martin Austin explores the challenge that the pharmaceutical (and related) industries face in terms of balancing short term, cost containment and expenditure control in areas such as

internal research and development; whilst em