

1. Record Nr.	UNINA9910823191003321
Autore	Barbeau Edward <1938->
Titolo	Five hundred mathematical challenges // Edward J. Barbeau, Murray S. Klamkin, William O.J. Moser [[electronic resource]]
Pubbl/distr/stampa	Washington : , : Mathematical Association of America, , 1995
ISBN	1-61444-507-9
Descrizione fisica	1 online resource (xi, 227 pages) : digital, PDF file(s)
Collana	Spectrum series
Disciplina	510/.76
Soggetti	Mathematics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Title from publisher's bibliographic system (viewed on 02 Oct 2015).
Nota di contenuto	Problems -- Solutions -- The tool chest -- Index of problems.
Sommario/riassunto	This book contains 500 problems that range over a wide spectrum of areas of high school mathematics and levels of difficulty. Some are simple mathematical puzzlers while others are serious problems at the Olympiad level. Students of all levels of interest and ability will be entertained and taught by the book. For many problems, more than one solution is supplied so that students can see how different approaches can be taken to a problem and compare the elegance and efficiency of different tools that might be applied. Teachers at both the college and secondary levels will find the book useful, both for encouraging their students and for their own pleasure. Some of the problems can be used to provide a little spice in the regular curriculum by demonstrating the power of very basic techniques. This collection provides a solid base for students who wish to enter competitions at the Olympiad level. They can begin with easy problems and progress to more demanding ones. A special mathematical tool chest summarizes the results and techniques needed by competition-level students.

2. Record Nr.	UNINA9910159427303321
Autore	Douglas Deborah
Titolo	Ripe : Harvesting the Value of Your Business
Pubbl/distr/stampa	Cork, : BookBaby, 2009
ISBN	1-59079-997-6
Edizione	[1st ed.]
Descrizione fisica	1 online resource (339 p.)
Disciplina	658.1/64
Soggetti	Sale of business enterprises - Valuation Business enterprises Real Estate, Housing & Land Use Business & Economics
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	Cover Page; Title Page; Copyright; DEDICATION; Preface; Acknowledgments; CONTENTS; CHAPTER 1 Coming To Ripe; Ripe; Own a Company-Not a Job; Benefit of the Niche; Building Second Tier; Safety & Compliance; Employee Solidity; Facility & Equipment Issues; Family Matters; Gathering Market Intelligence; Timing Your Move; CHAPTER 2 The Selling Process; Mechanics of the Sale; Hiring an Intermediary; Developing Information to Present to Buyers; Identifying & Investigating Buyers; First Approach to Buyers; Letter of Interest; Site Visits by Buyers; Letter of Intent-Outline of Terms; ESOP as the Buyer Due DiligenceDefinitive Purchase Agreement; Employment Agreement; Leaseback from Shareholders; Noncompete Agreement; Post-Sale Payments & Protections; Shareholder Buy/Sell Agreement; Closing Day; CHAPTER 3 Tricks of the Trade; Why Sellers Sell; Competition; Intermediary Shield; Silence is Golden; Buyers-360 Degrees; Honesty Pays; Think Big; Exclusivity; ""Asking"" Price; The Right Resources: Intermediaries; The Right Resources: Legal Counsel; The Right Resources: CPAs; The Right Resources: Internal; Golden Parachutes for Troubled Companies; Equity Fund Buyers; International Buy/Sell Process TimingChoosing the ""Best"" Buyer; CHAPTER 4 Negotiating Techniques; The Value of Rapport; Playing Hard to Get; Mirroring; Strategic Anger; Listening; Playback; Avoid the Tells; Meeting in the

Middle; Good Cop/Bad Cop; The Bluff; CHAPTER 5 Conclusion; Appendices; I Glossary of Middle Market Merger & Acquisition Terms; II Sample Nondisclosure Agreement; III Seller Information Checklist; IV Buyer Sourcing Checklist; V Definitive Agreement Checklist; VI Sample Stock Purchase Agreement; VII Employment Agreement Checklist; VIII Shareholder Agreement Checklist  
IX Value Enhancement ChecklistIndex

### Sommario/riassunto

Right now, there are millions of entrepreneurs out there risking everything for the privilege of owning their own businesses. They pledge their homes and personal assets to get working capital. They work horrendous hours and deal with near-constant stress in order to nurture and grow their cherished projects. Why? Because they are dreaming of the d

### 3. Record Nr.

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### Autore

Heffron Raphael J.

### Titolo

Energy Law: An Introduction / / by Raphael J. Heffron

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3-319-14191-0

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### Descrizione fisica

1 online resource (81 p.)

### Collana

SpringerBriefs in Law, , 2192-855X ; ; 0

### Disciplina

343.092

### Soggetti

International law  
Commerce  
Energy policy  
Environmental law, International  
Public administration  
International Economic Law, Trade Law  
Energy Policy, Economics and Management  
International Environmental Law  
Public Administration

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Inglese

### Formato

Materiale a stampa

### Livello bibliografico

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Description based upon print version of record.

### Nota di bibliografia

Includes bibliographical references.

## Nota di contenuto

1. What is Energy Law? -- 2. International, National and Local Energy Law -- 3. Issues in Energy Law -- 4. Energy Law Research and Conclusions.

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## Sommario/riassunto

The aim of this short text is simply to introduce a reader to this topic. It is intended for a global audience and rather than being restricted to potential energy law students of a particular country. It is also written for students of other disciplines such as geographers, social scientists and engineers. It should also be engaging to those in a variety of professional practices who want an accessible background to and overview of the subject. The text aims to outline the principles and central logic behind energy law. Therefore, readers from across the world should be able to use it as a guide to thinking about energy law in their own countries. A variety of examples from many different countries are included in the text and while examples and comparisons are mainly from the EU and US, they represent good examples of more advanced and innovative energy law. For those readers who seek further or more in-depth knowledge, this text will only serve as an introduction. However, a key focus of the book is to direct the reader where they to look for further information and within the book there are suggested extra readings, the key recommended journals to read and other sources of information based on institutions who publish further material in this area. The aim of the Energy Law: An Introduction is to introduce new readers to the developing area of energy law. The hope is that it provides an introduction to the legal challenges faced in the energy sector and the potential contribution of energy law to delivering a better world for future generations.

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