1. Record Nr. UNINA9910483645003321 Autore Schlippe Arist von Titolo The two sides of the business family: governance and strategy across generations / / Arist von Schlippe, Tom A. Rusen, Torsten Groth Pubbl/distr/stampa Cham, Switzerland: ,: Springer, , [2021] ©2021 **ISBN** 3-030-60200-1 Edizione [1st edition 2021.] Descrizione fisica 1 online resource (XXIV, 246 p. 22 illus.) Collana Management for professionals Disciplina 658.04 Soggetti Family-owned business enterprises Domestic relations Psychology, Industrial Commercial law Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references. Nota di contenuto Part I Introduction -- Family strategy over generations -- Part II Managed by neglect: solutions that create problems -- Riding a ghost train: "What happens if 'nothing' happens?" -- Part III The Witten theory of the business family -- Family and business - the "impossible endeavour" -- Family and business family at the same time: the duplicated family -- Part IV Core issues of family strategy --Appointment decisions: a sense of belonging and drawing limits --Legitimation: decide without deciding! -- Being aware of mental models -- What's the point of it all? Cross-generational meaningful purpose -- Part V Developing a family strategy -- Re-inventing the wheel! The Witten model of family strategy development. Sommario/riassunto This book focuses on a central success factor for family businesses: maintaining the decision-making ability over generations while not jeopardizing the business due to family conflict, inefficient governance structures, or lack of identification. The authors identify that this is not

> as easy as the endeavor to bring two social systems together with contradicting logic (family and business) leads to many dangerous pitfalls. This book presents outcomes of a unique research project in which family managers of eleven of the oldest and largest German

family businesses, at least the fourth generation, met for more than three years on a regular basis and presented the essence of their family governance structures to each other and to the authors. It was a joint "learning journey" that admits identifying twelve core questions that these families had been answering to keep up the relationship between family and business successfully over generations. Obviously, there is no "right" answer to these questions. The key to success is rather engaging the families in a process to find out their own answers and make them aware of the "two sides": being a family is different from being a business family.