1. Record Nr. UNINA9910467899203321 Autore Lanier Pamela Titolo Marketing essentials for independent lodgings / / Pamela Lanier and Marie Lanier Pubbl/distr/stampa New York, New York (222 East 46th Street, New York, NY 10017):,: Business Expert Press, , 2017 **ISBN** 1-63157-597-X Edizione [First edition.] Descrizione fisica 1 online resource (xix, 153 pages): illustrations Collana Tourism and hospitality management collection Disciplina 647.9573 Soggetti Bed and breakfast accommodations - Marketing Hotels - Marketing Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Part I. Marketing and pricing basics -- 1. First impressions: hospitality -- 2. Total media marketing -- 3. Marketing your passions -- 4. Setting a price -- 5. Demographics make a difference -- 6. Increase sustainability, increase appeal -- 7. Working with associations and travel agents -- 8. Mastering public relations -- 9. Guest communications: a bird in hand -- Part II. Web-based marketing -- 10. Website fundamentals for innkeepers -- 11. Your social media presence -- 12. SEO (search engine optimization) -- 13. Tips and tricks for staying on top of your content -- 14. The rating game: leveraging consumer reviews -- 15. Online travel agents (OTAs) -- Appendix. Five-month detailed marketing plan -- Case study. Bass and Baskets: an innkeeper's passions -- Appendix 1. Putting heads in country beds -- Appendix 2. List of possible marketing initiatives -- Appendix 3. Top tips from successful properties -- Author biographies -- List of contributors -- Index. Marketing a small, independently owned lodging business can be Sommario/riassunto difficult. Marketing Essentials for Independent Lodgings outlines how to get a business's name out there, attract consumers, and navigate the dicey world of social media and an online presence. Descriptions of traveler demographics, how to get the word out about a property, and

how to make a property unique are all talked about at depth. The goal

of this book is to help small lodgings flourish, and it does so by including lists of actions that can be taken this week, this month, or this year to help positively impact the bottom line. Also included is a specific marketing outline that can be adapted to an individual business, giving business owners a timeline and plan they can follow.

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Titolo Lignocellulose conversion : enzymatic and microbial tools for

bioethanol production / / Vincenza Faraco, editor

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Nota di contenuto Introduction: Potential of Cellulosic Ethanol -- Sources for

Lignocellulosic Raw Materials for the Production of Ethanol -- The Pretreatment Step in Lignocellulosic Biomass Conversion: Current Systems and New Biological Systems -- The Saccharification Step: Trichoderma Reesei Cellulase Hyper Producer Strains.- The

Saccharification Step: the Main Enzymatic Components --

Extremophilic (Hemi)cellulolytic Microorganisms and Enzymes -- The Alcohol Fermentation Step: the Most Common Ethanologenic Microorganisms Among Yeasts, Bacteria and Filamentous Fungi -- Other Ethanologenic Microorganisms -- Consolidated Bioprocessing for

Improving Cellulosic Ethanol Production.

Sommario/riassunto Lignocellulose conversion stands out as a key process for the

sustainable production of renewable fuels and chemicals. The use of

lignocellulosic materials for second generation ethanol production makes it possible to minimize the conflict between land use for food (and feed) and energy production. The lignocellulosic raw materials are less expensive and they present a more even geographical distribution than does conventional agricultural feedstock. Residual biomass such as agro-industrial wastes, agricultural and forest crop residues and the organic and paper fractions of municipal solid waste make up a large percentage of lignocelluloses. Moreover, second generation ethanol production and use show lower greenhouse gas emissions than the first generation fuels, reducing environmental impacts, particularly in terms of climate change. Lignocellulose conversion into ethanol commonly involves a pretreatment to remove the barrier of lignin and expose plant cell wall polysaccharides, enzymatic saccharification of sugars with a cocktail of cellulolytic and hemicellulolytic enzymes, and fermentation of the sugars with ethanologenic microorganisms. The commercialization of the process to produce cellulosic ethanol is still limited due to the high costs of current technologies, above all the (hemi)cellulolytic enzymes required to hydrolyze the polysaccharides. The enzymatic hydrolysis may take place in a separate step followed by fermentation called separate hydrolysis and fermentation, or it may take place together with the fermentation in a simultaneous saccharification and fermentation of hexoses process or simultaneous saccharification and co-fermentation of both hexoses and pentoses. The ultimate objective is one-step consolidated bioprocessing of lignocellulose into bioethanol, in which all the steps take place in a single reactor where a single micro-organism or microbial consortium converts pre-treated biomass into ethanol. This book presents the main tools, the current technological developments and future prospects in cellulosic ethanol production and research.