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Soggetti	Selling Teams in the workplace Leadership BUSINESS & ECONOMICS / Management BUSINESS & ECONOMICS / Leadership BUSINESS & ECONOMICS / Sales & Selling Electronic books.
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Sommario/riassunto	Create simple, engaging, and effective outputs that actually get results Billions of corporate dollars are spent every year on initiatives to help people succeed in their job, but much of it goes to waste. Across industries, people are scrambling to find what they need to grow and improve at work, and executives are left wondering why these initiatives aren't effective. Author Juliana Stancampiano has plumbed the depths of this massive disconnect with her team. With this book, she bridges the gap. Radical Outcomes is a blueprint for a new way of working. Instead of taking old methods and retrofitting them for new technology, Stancampiano unveils a collaborative, fast, and effective way of working that avoids randomness and organizational drag. The book offers a new way of working—the future of the way people and teams will work together. Find out how to get tangible results through a structured process Cut through noise and information overload to give people what they really need Design the right output for the right outcome Improve and succeed no matter where you are in the

organization Find out how to create radical outcomes through high performing teams—and get started today.
