Record Nr. UNINA9910467356603321 Autore Banerjee Syagnik **Titolo** M-powering marketing in a mobile world / / Syagnik Banerjee, Ruby Roy Dholakia, Nikhilesh Dholakia New York, New York: ,: Business Expert Press, , 2018 Pubbl/distr/stampa **ISBN** 1-63157-004-8 Descrizione fisica 1 online resource (147 pages) Collana Digital and social media marketing and advertising collection Disciplina 658.872 Soggetti Big data Internet marketing Mobile commerce Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Includes bibliographical references and index. Nota di bibliografia Nota di contenuto 1. The global mobile multiplier effect -- 2. Mobile strategy -- 3. Mobile in retailing -- 4. Transforming marketing with mobile data -- 5. Mobile and policy issues -- Epilogue: Back to the future -- Bibliography --Index. Sommario/riassunto The mobile, device-led integration of online and offline worlds has introduced many uncertainties and opportunities. These have driven businesses, researchers, and policymakers to learn more about this rapidly changing domain. To help businesses compete, survive, and thrive in this transforming environment, it is essential to structure their understanding of the field and provide conceptual frameworks as decision aids. In M-Powering Marketing in a Mobile World, we present a concise guide for executives in general, digital marketers, and for interested researchers and policymakers. We identify key emerging trends, develop frameworks based on critical variables, and draw lessons for marketers. The book illustrates the processes by which mobile devices have transformed economies worldwide, the evolving face of Internet usage, strategies adopted by corporations, their

applications in retail, emerging data and metric generation processes, as well as policy issues. It explains how mobile devices have become the market's steppingstone toward an IoT-infused environment, a

gateway for artificial intelligence-driven marketing processes and the entry portal for a potentially hyperautomated future of consumption.