

1. Record Nr.	UNINA9910455120103321
Autore	Bailey Jon S.
Titolo	25 essential skills & strategies for the professional behavior analyst : expert tips for maximizing consulting effectiveness // by Jon S. Bailey & Mary Burch
Pubbl/distr/stampa	New York ; ; London : , : Routledge, , 2010
ISBN	9786612336287 0-203-87918-X 1-282-33628-2 1-135-96763-6
Descrizione fisica	1 online resource (226 p.)
Altri autori (Persone)	BurchMary R
Disciplina	616.89
Soggetti	Behavior analysts - Professional ethics Behavioral assessment - Methodology Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Introduction. Part I: Basic Consulting Skills. Business Etiquette. Assertiveness. Leadership. Networking. Public Relations and Marketing. Total Competence-applied Behavior Analysis Plus. Ethics in Daily Life. Part II: People Skills. Personal Communications. Persuasion/Influence. Negotiation and Lobbying. Public Speaking. Part III: Applying Behavioral Skills. Handling Difficult People. "Think Function". Using Shaping Effectively. "Can You Show Me That?" Performance Management. Part IV: Work Habits. Time Management/Prioritizing Tasks. Become a Trusted Professional. Learn to Deal with Stress. Know When to Seek Help. Part V: Advanced Consulting Skills. Critical Thinking. Problem Solving. Understanding and Using "Power". Training/Coaching/Mentoring. Aggressive Curiosity. References. Appendix A: 25 Skills and Strategies Scenarios. Appendix B: 25 Skills Individual Checklist. Appendix C: 25 Skills Organizational Checklist.
Sommario/riassunto	A guidebook for behaviour analysts, the authors present five basic skills or strategy areas, divided into 25 specific skills that analysts who hope to be successful at consulting should consider mastering.

2. Record Nr.	UNINA9910467331503321
Titolo	Pediatric pulmonology, asthma, and sleep medicine : a quick reference guide / / American Academy of Pediatrics Section on Pediatric Pulmonology and Sleep Medicine ; Dennis C. Stokes [and eight others], editors
Pubbl/distr/stampa	Itasca, Illinois : , : American Academy of Pediatrics, , 2018 ©2018
ISBN	1-61002-235-1 1-61002-143-6
Descrizione fisica	1 online resource (891 pages) : illustrations, photographs
Disciplina	618.922
Soggetti	Pediatric respiratory diseases Asthma in children Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references at the end of each chapters and index.