Record Nr. UNINA9910466135203321 Autore Cooper Brant Titolo The lean entrepreneur: how visionaries create products, innovate with new ventures, and disrupt markets / / Brant Cooper, Patrick Vlaskovits Pubbl/distr/stampa Hoboken, New Jersey:,: Wiley,, [2016] ©2016 **ISBN** 1-119-09507-7 1-119-09499-2 Edizione [Second edition.] Descrizione fisica 1 online resource (273 p.) Soggetti Entrepreneurship Success in business Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Introduction -- Startup revolution -- Lean into change -- All the fish in the sea -- Wading in the value stream -- Core lean entrepreneur --The lean journey -- The final word. The Lean Entrepreneur, Second Edition banishes the "Myth of the Sommario/riassunto Visionary" and shows you how you can implement proven, actionable techniques to create products and disrupt existing markets on your way to entrepreneurial success. The follow-up to the New York Times bestseller, this great guide combines the concepts of customer insight, rapid experimentation, and actionable data from the Lean Startup methodology to allow individuals, teams, or even entire companies to solve problems, create value, and ramp up their vision quickly and efficiently. The belief that innovative outliers like Steve Jobs and Bill Gates have some super-human ability to envision the future and build innovative products to meet needs that have yet to arise is a fallacy that too many fall prey to. This 'Myth of the Visionary' does nothing but get in the way of talented managers, investors, innovators, and entrepreneurs. Taking a proven, measured approach. The Lean Entrepreneur will have you engaging customers, reducing time to

market and budgets, and stressing your organization's focus on the

power of loyal customers to build powerhouse new products and companies.