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Autore	Escoffier Luca
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Sommario/riassunto	Small and medium enterprises (SMEs) have to approach open innovation differently than large companies. Open Innovation Essentials for Small and Medium Enterprises provides the first comprehensive introduction to the practice of open innovation expressly for entrepreneurs and managers of SMEs. The authors provide strategies, techniques, and "tricks of the trade" that enable SMEs to establish and operate open innovation systems that increase their business's profitability and enhance the long-term value of their equity. They explain how SMEs can use open innovation to develop and sell products and services or to acquire, mature, and sell technology and intellectual property rights. Tools such as brokers, auctions, crowdsourcing, technology transfer, and spin-ups are presented in ways that make it easy to use them in your own company. The entire book can be read on an airplane flight or in an evening, making it useful for people already

in business and faculty or students seeking supplemental reading material for courses.
