Record Nr. UNINA9910465538603321 Autore Farguharson Edward <1962-> Titolo How to engage with the private sector in public-private partnerships in emerging markets [[electronic resource] /] / Edward Farquharson, Clemencia Torres de Mastle, and E.R. Yescombe; with Javier Encinas Washington, DC,: World Bank, c2011 Pubbl/distr/stampa 1-283-27885-5 **ISBN** 9786613278852 0-8213-8552-6 Descrizione fisica 1 online resource (300 p.) Altri autori (Persone) Torres de MastleClemencia <1962-> YescombeE. R Disciplina 352.2/9 Soggetti Public-private sector cooperation Infrastructure (Economics) - Finance Public works - Finance Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Cover; Half Title Page; Title Page; Copyright; Contents; Acknowledgments; About The Authors; Abbreviations; 1: Introduction; 2: Defining Public-Private Partnerships; 3: Setting The Framework; 4: Selecting Projects; 5: Financing Ppp Projects; 6: Preparing Projects For Market; 7: Project Advisers; 8: Managing The Initial Interface With The Private Sector; 9: Managing Procurement; 10: After Signing; 11: Conclusion: Appendixes: References: Index: Back cover There is increasing interest in the use of public-private partnerships in Sommario/riassunto emerging markets. But what does this actually require governments to do if they are to establish successful long term partnerships with private partners and ensure that public partner has the right information, on the right projects, for the right partners at the right time.? This book takes the reader through the steps in the life of a PPP to provide a realistic overview of what is required successfully to engage and manage such a partnership from the early stages. Drawing

on experience from both mature and developing P