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Autore	Forrer John J.
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Advantage; A Strategic Approach to CSC; Strategic Considerations for the Private Sector; Strategic Perspectives of the Public and Nonprofit Sectors; From a Principal-Agent to a Principal-Principal Relationship; The Principal-Principal Relationship; The Governance Consequences of CSC; Challenges of Private Sector Involvement; Challenges of Nonprofit Sector Involvement; Negotiating Divergent Interests; Operating Under Different Legal Constraints
The Loss-of-Control Problem
Hollowed-Out Government; Conclusion: Addressing the Governance Challenges in CSC; Chapter Three: Contracting and Collaborating; Contracting; Traditional Contracts; Collaborative Contracts; Definitions; Rationale for Contracting; Contracting in the United States; Moving Toward Collaboration; Collaborative Contracting and Public Managers; The Public Manager and Successful Contracting; Clear Expectations; Assessment; Criteria; Transparency; Monitoring; Evaluation; Traditional Contracting
Illustration; US Environmental Protection Agency, Cyber Security Software
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Choosing Contracting Out; Collaborative Contracting Illustration; Kansas Foster Care and Adoption; Assessment; Assessing the Advantages and Disadvantage of Contracting; Global Implications; Conclusion; Chapter Four: Cross-Sector Partnerships and Public-Private Partnerships; Types of Cross-Sector Partnerships; Common Aspects of Cross-Sector Partnerships; Rationales for Cross-Sector Partnerships; Issues of Working in Partnerships; Government Capacity; Managing Divergent Interests; The Public Manager and Successful Partnerships; Risk Allocation; Costs and Benefits
Social and Political Impact

Sommario/riassunto

A comprehensive guide to public sector collaboration with private and nonprofit organizations for better service delivery
Governing Cross-Sector Collaboration tackles the issues inherent in partnerships with nongovernmental actors for public service delivery, highlighting the choices available and the accompanying challenges and opportunities that arise. Based on research, interviews with public, private and nonprofit sector leaders, and considerable analysis of organizations involved in public-private-nonprofit collaborations, the book provides insight into cross-sector collaboration at the g
