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Autore	Elad Joel
Titolo	LinkedIn For Dummies [[electronic resource]]
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Descrizione fisica	1 online resource (387 p.)
Collana	For dummies Linkedin for dummies
Disciplina	650.1302854678 650.14
Soggetti	Business enterprises -- Computer networks LinkedIn (Electronic resource) Online social networks Business enterprises - Computer networks Management Business & Economics Management Theory Management Styles & Communication Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di contenuto	Contents at a Glance; Table of Contents; Introduction; About This Book; How This Book Is Organized; And Just Who Are You?; Icons Used in This Book; Beyond the Book; Where to Go from Here; Part I: LinkedIn Basics; Chapter 1: Looking into LinkedIn; Discovering Your New Contact Management and Networking Toolkit; Learning About What You Can Do with LinkedIn; Understanding LinkedIn Costs and Benefits; Navigating LinkedIn; Chapter 2: Sign Me Up!; Joining LinkedIn; Starting to Build Your Network; Chapter 3: Building Your Profile; Determining the Contact Settings for Your Profile Adding Your Summary and Basic Information to LinkedIn Adding a Position to Your LinkedIn Profile; Reporting Your Education on Your Profile; Completing the Contact Info and Additional Information for Your Profile; Reviewing Your LinkedIn Profile; Part II: Finding Others and Getting Connected; Chapter 4: Searching LinkedIn; Viewing Your

Connections; Searching the LinkedIn Network; Chapter 5: Managing Introductions and InMail; InMail Versus Introductions; Setting Up an Introduction; Sending InMail; Managing Introduction Requests; Chapter 6: Growing Your Network; Building a Meaningful Network; Checking for LinkedIn Members; Sending Connection Requests; Accepting Invitations (or Gracefully Declining); Chapter 7: Connecting With and Endorsing Your Network; Interacting with Your Network with LinkedIn Contacts; Giving and Receiving Endorsements on LinkedIn; Part III: Growing and Managing Your Network; Chapter 8: Exploring the Power of Recommendations; Understanding Recommendations; Writing Recommendations; Requesting Recommendations; Gracefully Declining a Recommendation (Or a Request for One); Managing Recommendations; Chapter 9: Keeping Track of Your LinkedIn Activities Using the LinkedIn Home Page as Your Command Console; Tracking Your InMail and Introductions; Tracking Invitations; Chapter 10: Using LinkedIn with Your E-Mail and Browser; Importing Contacts into LinkedIn; Exporting Contacts from LinkedIn to Your E-Mail Application; Using the LinkedIn Outlook Social Connector; Creating E-Mail Signatures; Part IV: Finding Employees, Jobs, and Companies; Chapter 11: Finding Employees; Managing Your Job Listings; Performing Reference Checks and Screening Candidates with LinkedIn; Using Strategies to Find Active or Passive Job Seekers; Chapter 12: Finding a Job; Using LinkedIn to Search for a Job; Implementing Job Search Strategies That Involve LinkedIn; Chapter 13: Finding Companies on LinkedIn; Searching for Companies; Putting Your Company on LinkedIn; Part V: Using LinkedIn for Everyday Business; Chapter 14: Getting Connected with LinkedIn Groups; Reaping the Benefits of LinkedIn Groups; Understanding the Types of LinkedIn Groups; Joining a Group; Searching a Group; Creating a Group; Inviting Members; Chapter 15: Marketing Yourself and Your Business; Marketing Yourself Through LinkedIn; Marketing Your Business Through LinkedIn; Finding Marketing Partners Through LinkedIn

Sommario/riassunto

Don't be left out-link up with this fully updated introduction to the Internet's hottest professional networking tool. With more than 225 million members from over 200 countries and territories worldwide, LinkedIn.com is an unbeatable self-marketing tool. LinkedIn For Dummies teaches you how to make the most of your LinkedIn.com profile and build connections and relationships within the world's largest professional network. This thorough introduction covers the latest LinkedIn features and how to use this valuable networking tool. Learn how LinkedIn helps you manage relat

2. Record Nr.	UNINA9910973388003321
Autore	Spensley Sheila <1931->
Titolo	Frances Tustin / / Sheila Spensley
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ISBN	1-134-87237-2 1-134-87238-0 1-280-11373-1 9786610113736 0-203-97635-5
Edizione	[1st ed.]
Descrizione fisica	1 online resource (157 p.)
Collana	The makers of modern psychotherapy
Disciplina	616.8914092 618.92/8982 B
Soggetti	Autism in children Child analysis Psychoanalysis Psychoses in children
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Cover; Frances Tustin; Copyright; Contents; Acknowledgements; Introduction; Chapter 1 Growing up in the bosom of the church; Chapter 2 Professional development; Chapter 3 The discovery of autism and the search to understand it; Chapter 4 Unnatural children; Chapter 5 Encapsulation and entanglement; Chapter 6 Mental cataclysm and black holes; Chapter 7 The frontiers of consciousness; Chapter 8 Of objects: concrete, sensory and transitional; Chapter 9 The keeper of the keys; Chapter 10 Mental handicap and mental illness; Chapter 11 Psychoanalytic perspectives on learning impairment Chapter 12 The restoration of godGlossary; Chronology; Publications by Frances Tustin; Bibliography; Index
Sommario/riassunto	Frances Tustin describes the life and clarifies the work of an outstanding clinician whose understanding of autistic and psychotic children has brilliantly illuminated the relationship between autism and psychosis for others in the field. Sheila Spensley defines Tustin's

position in traditional and contemporary psychoanalytic theory and explains how it is related to work in infant psychiatry and developmental psychology. She makes Tustin's original concepts accessible to the non-specialist reader and shows how relevant they are to work in other areas such as learning disability and wo