

1. Record Nr.	UNINA9910464040003321
Titolo	The social self : cognitive, interpersonal, and intergroup perspectives / / edited by Joseph P. Forgas and Kipling D. Williams
Pubbl/distr/stampa	New York : , : Psychology Press, , 2012
ISBN	1-317-76276-2 1-315-80051-9 1-317-76277-0
Descrizione fisica	1 online resource (424 p.)
Collana	The Sydney Symposium of Social Psychology series
Altri autori (Persone)	ForgasJoseph P WilliamsKipling D
Disciplina	155.2
Soggetti	Self Self - Social aspects Electronic books.
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	First published in 2002 by Psychology Press.
Nota di bibliografia	Includes bibliographical references at the end of each chapters and indexes.
Nota di contenuto	Cover; Half Title; Title Page; Copyright Page; Dedication; Table of Contents; About the Editors; Contributors; Preface; 1 The Social Self: Introduction and Overview; Introduction; The Evolutionary Origins of the Self; The Self as a Symbolic Social Construction: The Symbolic Interactionist Tradition; Integrative Themes: Linking the Individual, Relational, and Collective Aspects of the Self; Overview of the Volume; Part I. Individual and Intrapsychic Aspects of the Self; Part II. Interpersonal and Relational Aspects of the Self; Part III. Intergroup, Cultural, and Collective Aspects of the Self SummaryI. INDIVIDUAL AND INTRAPSYCHIC ASPECTS OF THE SELF; 2 Overlapping Mental Representations of Self and Group: Evidence and Implications; Introduction; Connectionism; Autoassociative Connectionist Memory; Reconstruction of the Social Self; The Reconstructed Self and Intergroup Relations; Conclusion; 3 Egocentrism and the Social Self: Anchoring (and Adjustment) in Self and Social Judgments; Introduction; The Spotlight Effect: Empirical Evidence; The Spotlight Effect and the Social Self; The Spotlight Effect as Insufficient

Adjustment

Do Anchoring Effects Result from Insufficient Adjustment? Anchoring Effects with Self-Generated Anchors; Are Adjustments from Self-Generated Anchors Typically Insufficient?; Anchoring in Egocentric Social Judgments; 4 Judgment Standards and the Social Self: A Shifting Standards Perspective; Introduction; The Shifting Standards Model; Shifting Standards and the Self; Some Relevant Research; Implications and Extensions; Summary; 5 Affective Influences on Self-Perception and Self-Disclosure; Introduction; Background; Cognitive Mechanisms of Affective Influences on the Self
Affective Influences on Self-Judgments
Moderating Influences; Motivational Effects: Elimination and Reversal of Affect Congruence in Self-Judgments; Affective Influences on Communicating about the Self: Self-Disclosure; Summary and Conclusions; 6 Positioning Self-Handicapping within the Self-Zoo: Just What Kind of Animal Are We Dealing With?; Introduction; The "Self-Zoo"; What about Self-Handicapping?; Why Self-Handicap?; Study 1: The Role of Ability Ratings (McCrea & Hirt, 2001); Study 2: The Substitutability Question (McCrea, 1999)
Study 3: What Do These Affirmations Really Do? (McCrea & Hirt, 2000)
Implications for Understanding the Goals of Self-Protective Mechanisms; Self-Handicapping and the Social Self; 7 Self-Handicapping and the Social Self: The Cost and Rewards of Interpersonal Self-Construction; Introduction; The Self-Handicapping Process; Self-Solicitation and the Discounted Self; II. INTERPERSONAL AND RELATIONAL ASPECTS OF THE SELF; 8 The Interpersonal Basis of Self-Esteem: Death, Devaluation, or Deference?; Introduction; Terror Management Theory; Sociometer Theory; Dominance Theory; Conclusions
9 The Inner World of Rejection: Effects of Social Exclusion on Emotion, Cognition, and Self-Regulation

Sommario/riassunto

What is the nature of the 'self', how do everyday experiences shape it, and how does it influence our thinking, judgements and behaviors? Such questions constitute enduring puzzles in psychology, and are also of critical practical importance for applied domains such as clinical, counseling, educational and organizational psychology. In this book a select group of eminent international researchers survey the most recent advances in research of the self. In particular, they discuss the influence of cognitive and intra-psychic processes (Part 1), interpersonal and relational variables (Part 2),
