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Adjustment

Do Anchoring Effects Result from Insufficient Adjustment? Anchoring Effects with Self-Generated Anchors; Are Adjustments from Self-Generated Anchors Typically Insufficient?; Anchoring in Egocentric Social Judgments; 4 Judgment Standards and the Social Self: A Shifting Standards Perspective; Introduction; The Shifting Standards Model; Shifting Standards and the Self; Some Relevant Research; Implications and Extensions; Summary; 5 Affective Influences on Self-Perception and Self-Disclosure; Introduction; Background; Cognitive Mechanisms of Affective Influences on the Self

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Study 3: What Do These Affirmations Really Do? (McCrea & Hirt, 2000) Implications for Understanding the Goals of Self-Protective Mechanisms; Self-Handicapping and the Social Self; 7 Self-Handicapping and the Social Self: The Cost and Rewards of Interpersonal Self-Construction; Introduction; The Self-Handicapping Process; Self-Solicitation and the Discounted Self; II. INTERPERSONAL AND RELATIONAL ASPECTS OF THE SELF; 8 The Interpersonal Basis of Self-Esteem: Death, Devaluation, or Deference?; Introduction; Terror Management Theory; Sociometer Theory; Dominance Theory; Conclusions

9 The Inner World of Rejection: Effects of Social Exclusion on Emotion, Cognition, and Self-Regulation

Sommario/riassunto

What is the nature of the 'self', how do everyday experiences shape it, and how does it influence our thinking, judgements and behaviors? Such questions constitute enduring puzzles in psychology, and are also of critical practical importance for applied domains such as clinical, counseling, educational and organizational psychology. In this book a select group of eminent international researchers survey the most recent advances in research of the self. In particular, they discuss the influence of cognitive and intra-psychic processes (Part 1), interpersonal and relational variables (Part 2),