1. Record Nr. UNINA9910463830903321 Autore Lane Greg Titolo Mr. lean buys and transforms a manufacturing company: the true story of profitably growing an organization with lean principles / / by Greg Pubbl/distr/stampa Boca Raton, FL:,: Productivity Press, an imprint of Taylor and Francis,, 2009 **ISBN** 0-429-24500-9 1-4398-1517-8 Edizione [First edition.] Descrizione fisica 1 online resource (298 p.) Productivity Press Book Collana Disciplina 658.5/6 Soggetti Semiconductor production equipment industry - Management Semiconductor production equipment industry - Cost effectiveness Production control - Cost effectiveness Organizational effectiveness Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Front cover; Contents; Foreword; Preface; Prologue: The Purchase; Nota di contenuto Chapter 1. The Beginning Observation and Documentation; Chapter 2. Standardizing the Estimating Process; Chapter 3. Learning the Office Processes: Chapter 4. The First Days Alone: Chapter 5. Creating and Selling Capacity; Chapter 6. Getting Everyone Motivated for Improving the Machine's Output; Chapter 7. Seeing the Administrative Processes from a New Angle; Chapter 8. Moving the Business; Chapter 9. Accurate Pricing through Better Cost Allocations: Chapter 10. Up-Front Delays: Chapter 11. Making Money during the Good Times Chapter 12. Expanding into New ProductsChapter 13. Business for Sale; Chapter 14. Reflections; Appendix A: OSKKK Methodology; Appendix B: Documentation Techniques; Appendix C: My First Attempt at Standardizing the Quoting Process; Appendix D: Example of the First Day-by-hour Board for the Bottleneck Machine; Appendix E: Real-time Pareto Chart; Appendix F: Overall Equipment Effectiveness (OEE) for

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## Sommario/riassunto

This is the true story of how, armed with only Lean improvement methodologies, a specially trained Toyota Lean expert purchased a business he knew nothing about, applied Lean techniques, and succeeded in doubling sales and increasing profitability, before he finally sold the thriving business.