Record Nr. UNINA9910462757203321 Autore Harbour Jeremy Titolo Go do! [[electronic resource]]: for people who have always wanted to start a business / / Jeremy Harbour Chichester, West Sussex; Hoboken, N.J., : Capstone, Wiley, 2012 Pubbl/distr/stampa **ISBN** 0-85708-316-3 1-280-78456-3 9786613694959 0-85708-314-7 Descrizione fisica 1 online resource (218 p.) Classificazione BUS025000 Disciplina 658.1/1 658.11 New business enterprises - Management Soggetti Entrepreneurship Electronic books. Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto GO DO!; CONTENTS; ACKNOWLEDGEMENTS; INTRODUCTION; CHAPTER 1: GO ME!; CHAPTER 2: RISK; CHAPTER 3: GO YOU!; CHAPTER 4: THE WORST FIVE EXCUSES; CHAPTER 5: THE INVENTION MYTH; CHAPTER 6: TAKING RESPONSIBILITY; CHAPTER 7: THE FOUR STAGES OF ENTERPRISE; CHAPTER 8: PLANNING; CHAPTER 9: MARKETING; CHAPTER 10: A COMPELLING OFFER: CHAPTER 11: GO DO!: ABOUT THE AUTHOR: WHAT PEOPLE HAVE BEEN SAYING ABOUT THE HARBOUR CLUB LIGHT: **INDEX** Sommario/riassunto "A refreshingly simple, easy-to-read guide to getting started in business If you've ever dreamed of starting your own business, this book will give you the information, inspiration, and reassurance you need to get started. It encourages budding entrepreneurs to take the leap into the dark, while shining a bright light on the first six months of a successful start-up. It breaks down what appears to be an Everestsize challenge into a series of small hills for you to conquer. Written by successful entrepreneur Jeremy Harbour, Go Do! argues that the skills

and tactics of successful entrepreneurship can't be learnt except by

doing. So this book offers the guidance and the confidence you need to just go do it"--

"In this straight talking, hugely inspiring book Jeremy Harbour explodes these myths, proving that while failure is always a possibility, there's no better time to confront your fears, plan for success, and get started"--