Record Nr. UNINA9910462406603321 Autore Cronin Anne M. <1967, > Titolo Advertising myths: the strange half-lives of images and commodities / / Anne M. Cronin Pubbl/distr/stampa London;; New York,:,: Routledge,, 2004 **ISBN** 1-135-14149-5 1-283-84290-4 1-135-14141-X 0-203-60368-0 Descrizione fisica 1 online resource (166 p.) Collana International library of sociology 659.1/042 Disciplina 659.1042 Soggetti Advertising - Social aspects Consumer behavior Consumption (Economics) - Social aspects Electronic books. Lingua di pubblicazione Inglese Materiale a stampa **Formato** Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references (p. [137]-147) and index. Nota di bibliografia Nota di contenuto Cover; Advertising Myths: The strange half-lives of images and commodities; Copyright; Contents; Figures; Acknowledgements; Abbreviations; Introduction; 1 Images, commodities and compulsions: Consumption controversies of the nineteenth century; Commodities, consuming pathologies and the useless object; Advertising and the dialectical image; Signs of the times? Gender, commodities and modernity; 2 Advertising as site of contestation: Criticisms, controversy and regulation; Regulating culture; Instituting beliefs: trade associations and non-governmental organizations; Legislating advertising 3 Advertising agencies: Commercial reproduction and the management of beliefAdvertising effects and agencies' self-promotional practices; Regulation, promotional rhetoric and commercial practice; Controversies and regulation; Understanding advertising; 4 Animating

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Sommario/riassunto

Advertising is often portrayed negatively, as corrupting a mythically pure relationship between people and things. In Advertising Myths Anne Cronin argues that it is better understood as a 'matrix of transformation' that performs divisions in the social order and arranges classificatory regimes. Focusing on consumption controversies, Cronin contends that advertising is constituted of 'circuits of belief' that flow between practitioners, clients, regulators, consumers and academics. Controversies such as those over tobacco and alcohol advertising, she argues, distil these beliefs and a